# 2017 ROOKIE OF THE YEAR APPLICATION

#### **ELIGIBILITY**

- 1. The nominee must have an active salesperson's license and have NO prior sales experience in the real estate industry.
- 2. The nominee must apply within the first 24 months of original licensing activation.
- 3. The accomplishments listed must be for any 12 consecutive months during the agent's first 18 months after licensing.
- 4. Applicants must have met the criteria prior to December 31, 2017.
- 5. Any broker may submit an application for their finest agents.
- 6. An individual can only apply for Rookie of the Year once.
- 7. Applicant must have demonstrated ethical conduct. Someone having been found guilty of unethical conduct will not be considered.
- 8. Any application received that does not contain all of the required criteria will be rejected.
- 9. Finalists will be audited by the Awards Committee.

### **APPLICATION REQUIREMENTS**

- 1. Rookie of the Year application
- 2. Letter of recommendation from Broker, including additional pertinent information as it relates to the nominee's cooperation with associates, observation of the Code of Ethics, etc.
- 3. A biographical sketch (no more than 500 words) written by the applicant (see below)
- 4. The broker's transaction log
- 5. Fill out and submit the Excellence in Real Estate application

#### CONSIDERATION

The following areas will be considered, and as such, your résumé should treat them specifically

- 1. Professionalism, especially as illustrated in the letter of recommendation from the broker
- 2. Board and community activities
- 3. Education (college, real estate, etc.), courses taken, real estate designations, etc.
- 4. Volume and number of transactions

## **APPLICATION**

The application is due by JANUARY 5, 2018 at 5:00 pm

The application may be delivered to the UCAR office or emailed to aaron@ucaor.com

If the application is emailed, you will receive **notification of receipt**. If you do not, please contact the UCAR office.

The award will be distributed at the February 2018 Membership Luncheon