

Local Market Update for July 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

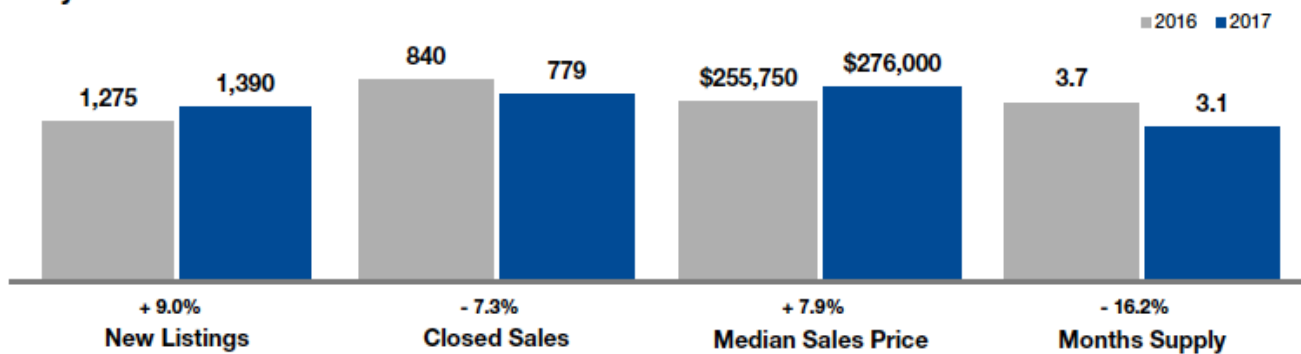


Utah County

Key Metrics	July			Year to Date		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	1,275	1,390	+ 9.0%	7,848	8,377	+ 6.7%
Pending Sales	939	912	- 2.9%	5,668	5,592	- 1.3%
Closed Sales	840	779	- 7.3%	4,995	4,955	- 0.8%
Median Sales Price*	\$255,750	\$276,000	+ 7.9%	\$252,000	\$268,550	+ 6.6%
Average Sales Price*	\$297,975	\$305,195	+ 2.4%	\$282,934	\$301,912	+ 6.7%
Percent of Original List Price Received*	98.9%	99.7%	+ 0.8%	98.9%	99.4%	+ 0.5%
Days on Market Until Sale	36	34	- 5.6%	39	40	+ 2.6%
Inventory of Homes for Sale	2,647	2,333	- 11.9%	--	--	--
Months Supply of Inventory	3.7	3.1	- 16.2%	--	--	--

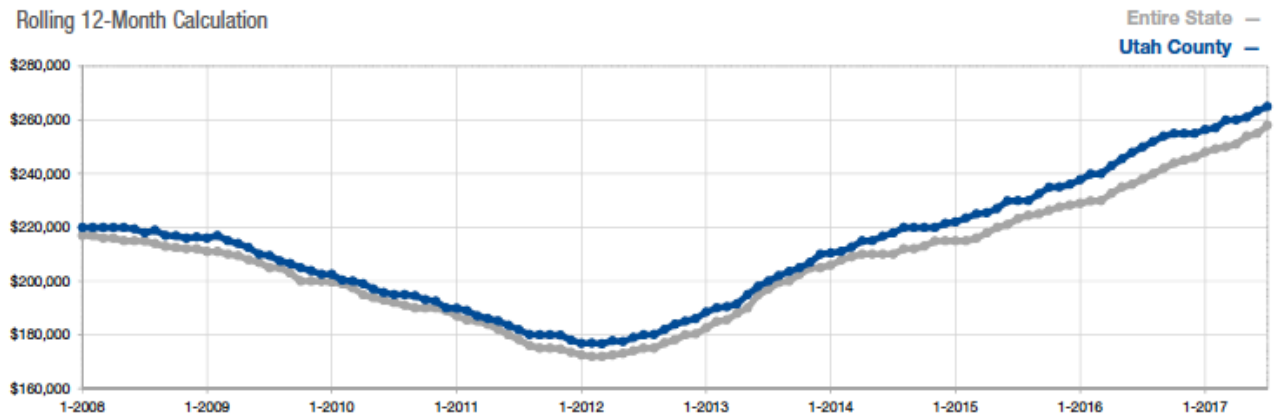
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



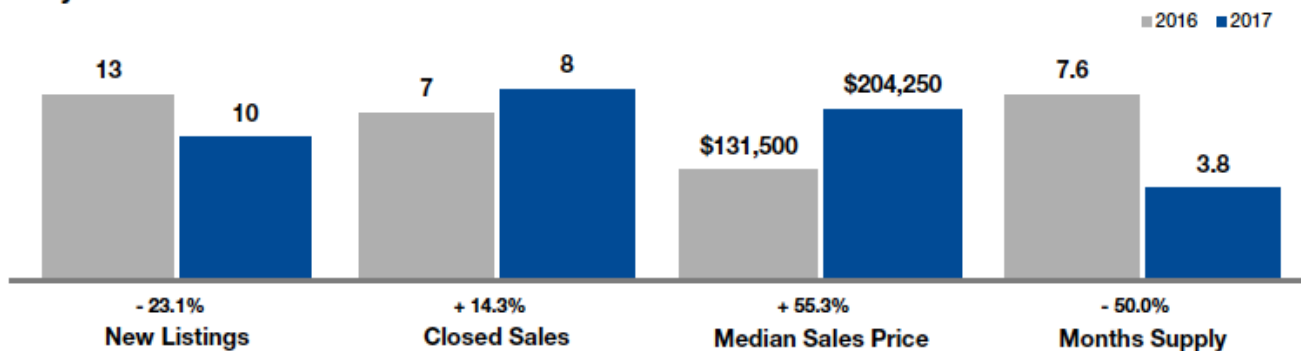
A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Juab County

Key Metrics	July			Year to Date		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	13	10	- 23.1%	100	83	- 17.0%
Pending Sales	12	9	- 25.0%	53	59	+ 11.3%
Closed Sales	7	8	+ 14.3%	43	58	+ 34.9%
Median Sales Price*	\$131,500	\$204,250	+ 55.3%	\$165,000	\$225,000	+ 36.4%
Average Sales Price*	\$178,043	\$205,313	+ 15.3%	\$170,265	\$241,604	+ 41.9%
Percent of Original List Price Received*	96.1%	94.0%	- 2.2%	94.4%	97.5%	+ 3.3%
Days on Market Until Sale	63	51	- 19.0%	46	67	+ 45.7%
Inventory of Homes for Sale	55	33	- 40.0%	--	--	--
Months Supply of Inventory	7.6	3.8	- 50.0%	--	--	--

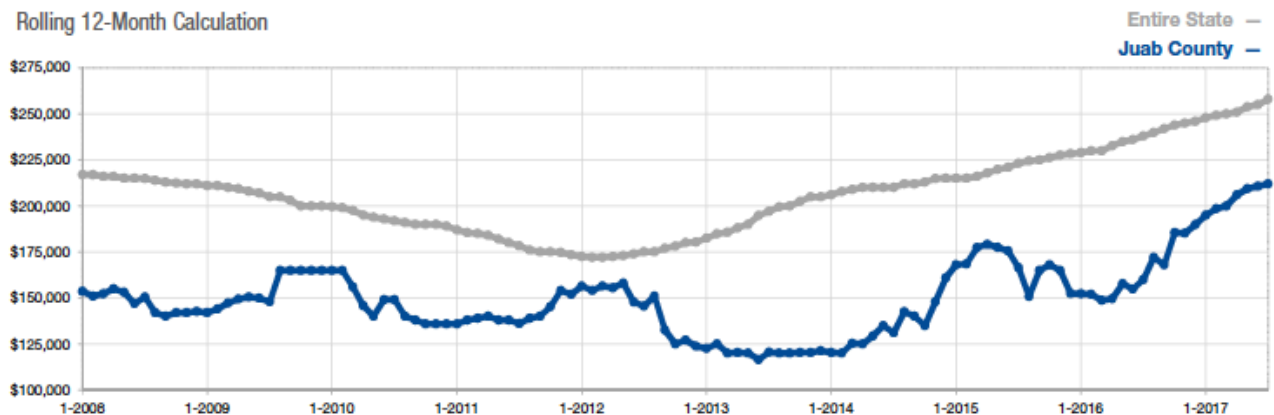
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July



Median Sales Price

Rolling 12-Month Calculation



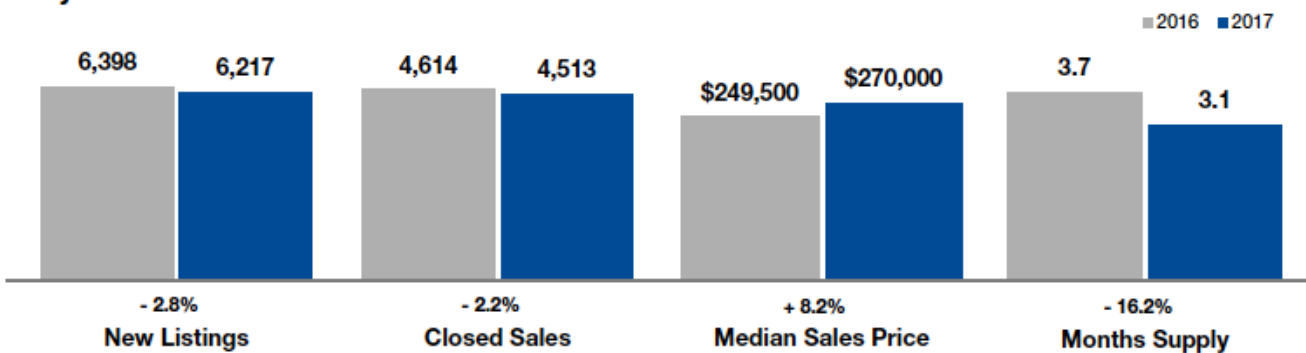
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Entire State

Key Metrics	July			Year to Date		
	2016	2017	Percent Change	Thru 7-2016	Thru 7-2017	Percent Change
New Listings	6,398	6,217	- 2.8%	42,964	41,902	- 2.5%
Pending Sales	4,806	4,678	- 2.7%	32,048	31,496	- 1.7%
Closed Sales	4,614	4,513	- 2.2%	29,008	28,801	- 0.7%
Median Sales Price*	\$249,500	\$270,000	+ 8.2%	\$243,000	\$264,265	+ 8.8%
Average Sales Price*	\$299,547	\$325,695	+ 8.7%	\$296,317	\$323,896	+ 9.3%
Percent of Original List Price Received*	98.2%	98.5%	+ 0.3%	97.7%	98.2%	+ 0.5%
Days on Market Until Sale	39	37	- 5.1%	47	45	- 4.3%
Inventory of Homes for Sale	15,432	12,906	- 16.4%	--	--	--
Months Supply of Inventory	3.7	3.1	- 16.2%	--	--	--

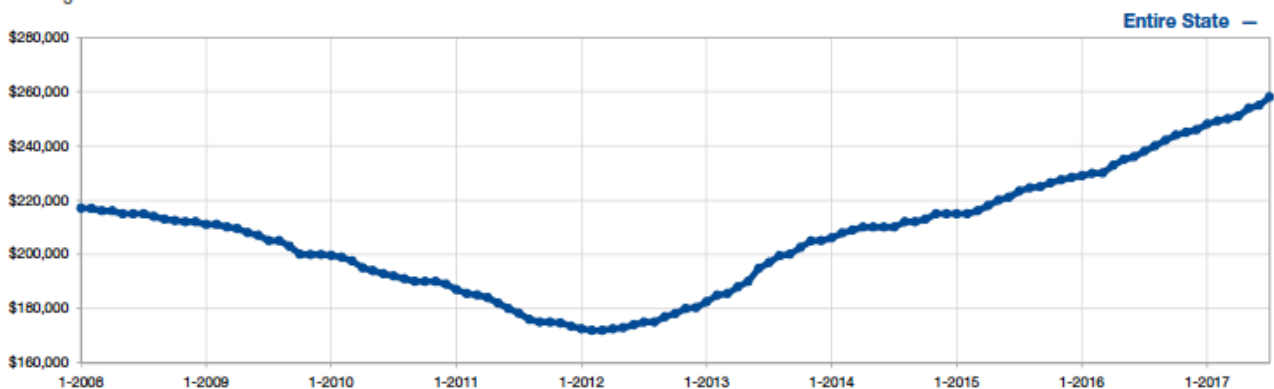
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July



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