

# 2017 EXCELLENCE IN REAL ESTATE APPLICATION QUALIFICATION

The qualification period is January through December 2017. To receive the award, this application must be submitted to UCAR no later than **Friday, January 5, 2018**. Applicants may not have a violation of the NAR Code of Ethics or a violation from the Utah Division of Real Estate during the last two years. Applicants must be an active UCAR member (through 2017), with an active real estate license.

## NOTIFICATION

Email completed application to [aaron@ucaor.com](mailto:aaron@ucaor.com). You will receive **email notification** of receipt. If you do not receive notification, please contact UCAR. We will contact you regarding details and costs to have your picture advertised (optional). The awards will be distributed at the February 2018 Membership Luncheon.

## REALTOR® OF THE YEAR

Please fill the application out as completely and accurately as possible, factoring in all possible points (not just enough to obtain the award). Excellence in Real Estate applications will be considered nominations for the Realtor® of the Year award.

**Full Name (to be on award):** \_\_\_\_\_ **Brokerage:** \_\_\_\_\_

**Applicant Email:** \_\_\_\_\_ **Applicant Phone:** \_\_\_\_\_

### PART 1: PARTICIPATION

- UAR Convention 25 pts \_\_\_\_\_
- NAR Convention 30 pts each \_\_\_\_\_
- Realtor® Day at Legislature 10 pts \_\_\_\_\_
- Membership Luncheons 5 pts each \_\_\_\_\_
- Years active-NAR (w/ no ethics violations) 1 pt/yr \_\_\_\_\_
- Other RE conferences (must include documentation) 5 pts/day (max 20) \_\_\_\_\_
- RPAC (Choose ONE)
- \$40 (Fair Share)-\$99 5 pts \_\_\_\_\_
- \$100-\$249 10 pts \_\_\_\_\_
- \$250-\$499 15 pts \_\_\_\_\_
- \$500-\$999 20 pts \_\_\_\_\_
- \$1000+ 25 pts \_\_\_\_\_

**TOTAL PART 1 POINTS:**

### PART 2: LEADERSHIP & UCAR INVOLVEMENT\*

- LEADERSHIP**
- President 50 pts \_\_\_\_\_
- Any Other Executive Committee Member (Pres. Elect, Treasurer, etc.) 35 pts \_\_\_\_\_
- Board Member 30 pts \_\_\_\_\_
- Past President 5 pts \_\_\_\_\_
- Committee Chair/Vice Chair (with 50% attendance)
- List \_\_\_\_\_ 25 pts \_\_\_\_\_
- Committee Member (with 50% attendance)
- List \_\_\_\_\_ 15 pts each \_\_\_\_\_
- List \_\_\_\_\_ 15 pts each \_\_\_\_\_
- UCAR INVOLVEMENT**
- \*See attached for a list of activities*
- Tech Classes 1 pt each (max 10) \_\_\_\_\_
- Leadership Series 2 pt each (max 8) \_\_\_\_\_
- Board Tour 2 pts each (max 20) \_\_\_\_\_
- UCAR Events 2 pts each (max 20) \_\_\_\_\_
- WCR Socials/Events 1 pt each (max 10) \_\_\_\_\_
- UCAR Booth Volunteer 10 pts \_\_\_\_\_
- RPAC Activities 5 pts each \_\_\_\_\_

**TOTAL PART 2 POINTS:**

### PART 3: EDUCATION

- Ethics Course 10 pts \_\_\_\_\_
- CE Credits\* (excluding designation, certification, REALTOR® Day at Legislature & Code of Ethics Classes) 2 pts/hr above 9 CE (max 30) \_\_\_\_\_
- \* Proof of completion may be requested*
- 2016 Classes toward NAR or UAR Designation/Certification\* (ABR, AHWD, ALC, BPOR, CCIM, CIPS, CPM, CRB, CRE, CRETS, CRS, e-PRO, GREEN, GRI, MRP, PMN, RCE, RSPS, SFR, SRS, SIOR, SRES, Etc.)
- ANY NAR or UAR Designation is eligible
- \*MUST provide proof of completion. Attach to application*
- 10 pts each (max 40 pts) \_\_\_\_\_

- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Current, ACTIVE NAR Designations/Certifications held\*
- \* Proof of completion may be requested*
- 10 pts each (max 40 pts) \_\_\_\_\_
- List \_\_\_\_\_
- List \_\_\_\_\_
- List \_\_\_\_\_
- List \_\_\_\_\_
- Other Real Estate Industry Related Courses\*\*
- \* Must include proof of completion*
- \*\*Points subject to committee review*
- 1 pt/hr (max 10) \_\_\_\_\_

**TOTAL PART 3 POINTS:**

### PART 4: PRODUCTION

- Current PB or Branch Manager 25 pts \_\_\_\_\_
- Associate Broker License 15 pts \_\_\_\_\_
- PRODUCTION
- Calculate by transactions OR sales volume:
- 1 pt/transaction (min 6, max 25) \_\_\_\_\_
- OR**
- 5 pts/million sales volume (max 25) \_\_\_\_\_
- PROPERTY MANAGEMENT
- 1 pt/2 units managed (max 25) \_\_\_\_\_

**TOTAL PART 4 POINTS:**

### PART 5: COMMUNITY AND CIVIC SERVICE

- Elected in city, county, or state office 50 pts \_\_\_\_\_
- Planning Commission Appointee 35 pts \_\_\_\_\_
- City Committee Chair, Vice Chair, Precinct Chair 25 pts \_\_\_\_\_
- Election Judge 20 pts \_\_\_\_\_
- Member of City Committee, City or County delegate, City liaison 15 pts \_\_\_\_\_
- Attended City Council Meetings 5 pts/mtg (max 20) \_\_\_\_\_
- Call to Action 1 pt each (max 2) \_\_\_\_\_
- Other Volunteer Community Service\* 5 pts/organization each (max 15) \_\_\_\_\_
- \*List Organization & explanation:*

**TOTAL PART 5 POINTS:**

A minimum of **130 points** total is required. Points must be earned in **EVERY SECTION** to qualify for the Excellence in Real Estate award. Applications are subject to audit.

**GRAND TOTAL:**

**APPLICANT SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

**BROKER SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

EMAIL COMPLETED FORM TO [AARON@UCAOR.COM](mailto:AARON@UCAOR.COM) OR DELIVER TO UCAR OFFICE.

**\*NO LATE APPLICATIONS WILL BE ACCEPTED\***

IF YOU DO NOT RECEIVE A NOTIFICATION OF RECEIPT AFTER EMAILING, PLEASE CONTACT UCAR.

# APPROVED ACTIVITIES

## Membership Luncheons

February 15 (Awards Luncheon) -  
Utah Valley Convention Center  
May 24 (Report Luncheon) -  
Thanksgiving Point  
December 13 (New Leadership) -  
Thanksgiving Point

## Tech Classes

February 16 - Using Today's Tools to  
Gain More Listings  
March 16 - How to Maximize Your  
Influence and Get More Listings  
Through FB  
May 18 - Video Marketing  
June 22 - NAR Locals App Class  
August 17 - CORE: Death and the  
Transfer of Real Property  
September 21 - Internet Advertising  
Secrets  
October 19 - Home Tech/  
Automation

## Board Tour

Thursdays - North & South County  
Tours  
Fridays - Central County Tour

## Expos

February 24-25 - Home Expo

## RPAC Activities

May 5 - Cinco de Mayo Fiesta  
September 21 - Sundance RPAC

## Education Sources

Record of CE Credits:  
[www.realestate.utah.gov](http://www.realestate.utah.gov)

## UCAR Events

February 9 - Century Club Party  
February 10 - Blood Drive  
March 7 - Ice Skating Event  
March 17 - Egg Stuffing Party  
April 11 - Easter Egg Hunt  
April 13 - Technology Expo  
April - June - Book Drive  
June 5 - Summer Concert Party  
June 19 - Affiliate Golf Event  
June 21 - Housing Summit  
July 15 - Community Involvement  
Yard Sale  
July 29 - Affiliate Sundance Play  
August 11 - Dry Bar Comedy Night  
August 26 - Autos for Autism  
October - Children's Justice Center  
October 10 - Hee Haw Farms  
October 27 - Blood Drive  
November 8 - Realtor Appreciation  
Breakfast  
December 8 - A Christmas Carol  
December 19 - Star Wars Movie  
Night  
December - Sub for Santa Event

## Chapter Events

Barbeques, Pool Parties and  
Membership Luncheons  
are all accepted!

## WCR Events

January 11  
February 8  
March 8  
April 12  
May 10  
June 15  
September 13  
October 11  
November 8  
December 13

## 2017 Calls for Action

Reauthorize Flood Insurance  
Reform Tax Code