

Local Market Update for October 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



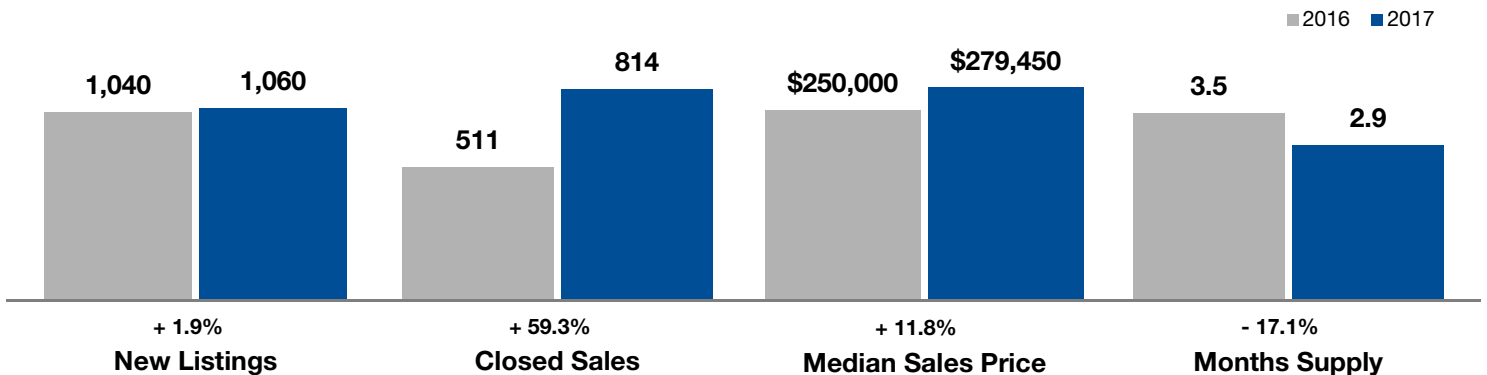
Utah Association
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Utah County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	1,040	1,060	+ 1.9%	11,068	12,188	+ 10.1%
Pending Sales	624	722	+ 15.7%	7,842	8,005	+ 2.1%
Closed Sales	511	814	+ 59.3%	7,221	7,664	+ 6.1%
Median Sales Price*	\$250,000	\$279,450	+ 11.8%	\$255,000	\$272,000	+ 6.7%
Average Sales Price*	\$281,837	\$321,494	+ 14.1%	\$286,118	\$307,313	+ 7.4%
Percent of Original List Price Received*	98.3%	98.6%	+ 0.3%	98.9%	99.2%	+ 0.3%
Days on Market Until Sale	48	38	- 20.8%	39	39	0.0%
Inventory of Homes for Sale	2,583	2,227	- 13.8%	--	--	--
Months Supply of Inventory	3.5	2.9	- 17.1%	--	--	--

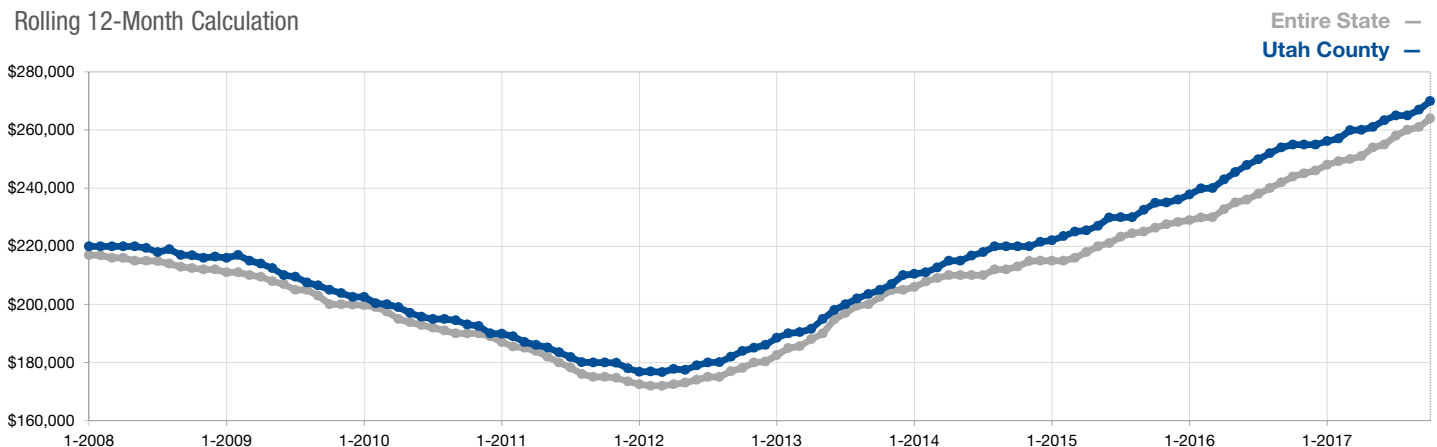
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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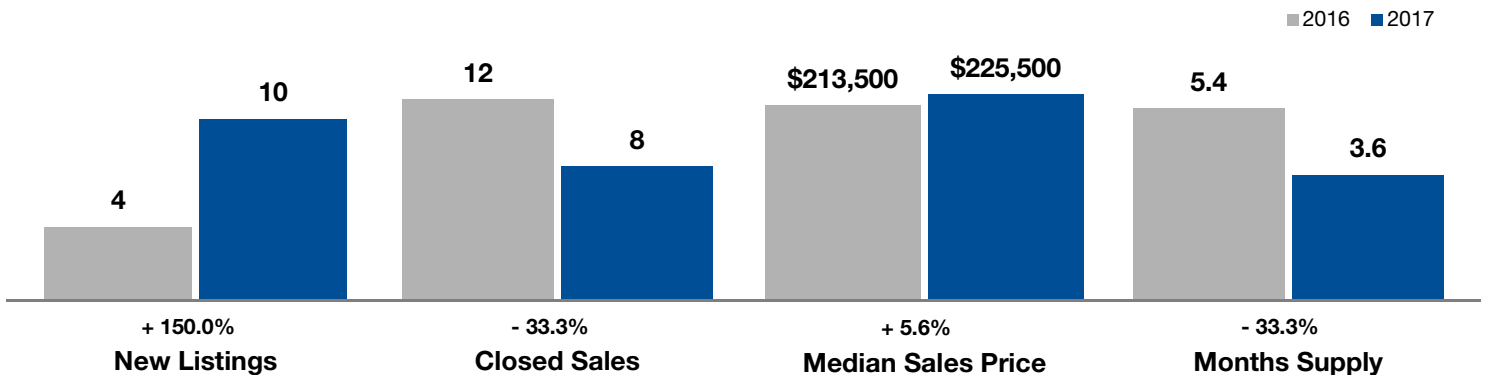
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Juab County

Key Metrics	October			Year to Date		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	4	10	+ 150.0%	134	111	- 17.2%
Pending Sales	8	4	- 50.0%	85	84	- 1.2%
Closed Sales	12	8	- 33.3%	75	89	+ 18.7%
Median Sales Price*	\$213,500	\$225,500	+ 5.6%	\$185,500	\$227,500	+ 22.6%
Average Sales Price*	\$244,667	\$223,500	- 8.7%	\$193,125	\$237,579	+ 23.0%
Percent of Original List Price Received*	95.0%	94.6%	- 0.4%	94.5%	96.8%	+ 2.4%
Days on Market Until Sale	64	40	- 37.5%	53	60	+ 13.2%
Inventory of Homes for Sale	43	29	- 32.6%	--	--	--
Months Supply of Inventory	5.4	3.6	- 33.3%	--	--	--

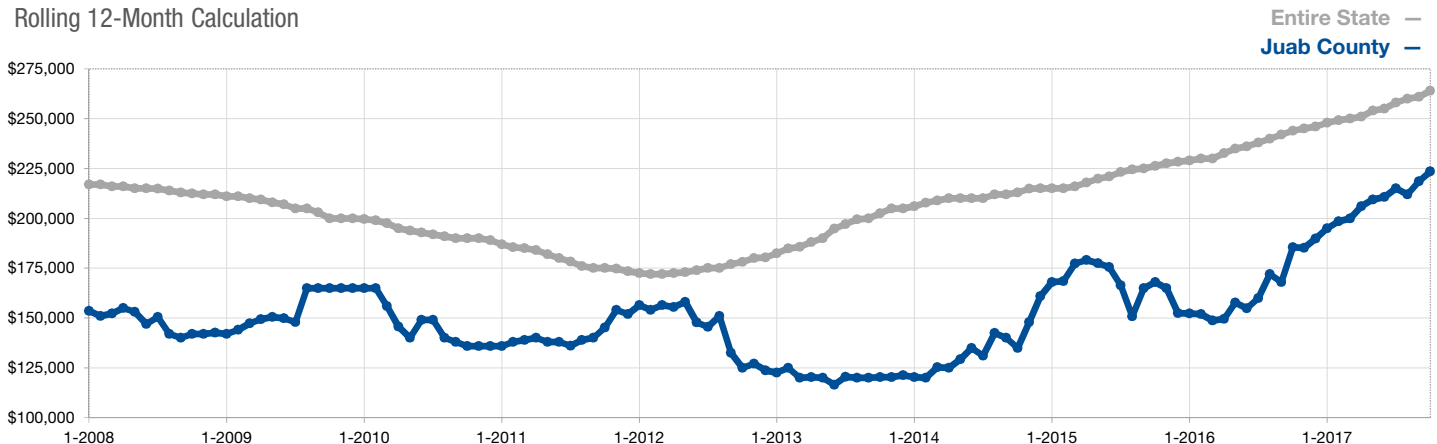
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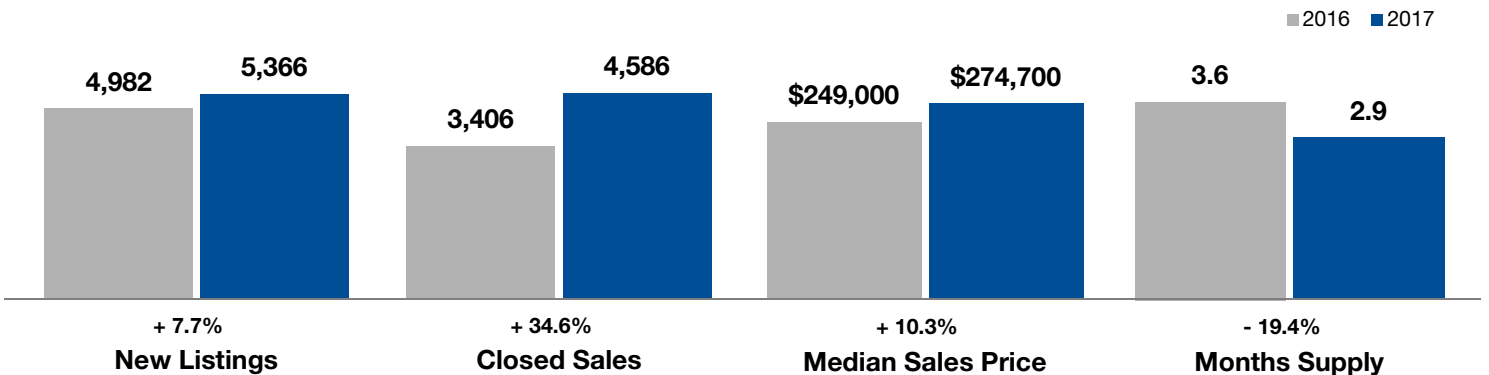
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Entire State

Key Metrics	October			Year to Date		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	4,982	5,366	+ 7.7%	60,335	60,638	+ 0.5%
Pending Sales	3,711	4,298	+ 15.8%	44,883	45,196	+ 0.7%
Closed Sales	3,406	4,586	+ 34.6%	41,993	43,387	+ 3.3%
Median Sales Price*	\$249,000	\$274,700	+ 10.3%	\$245,000	\$265,804	+ 8.5%
Average Sales Price*	\$302,904	\$340,608	+ 12.4%	\$299,069	\$326,717	+ 9.2%
Percent of Original List Price Received*	96.8%	97.3%	+ 0.5%	97.6%	98.0%	+ 0.4%
Days on Market Until Sale	50	44	- 12.0%	46	44	- 4.3%
Inventory of Homes for Sale	15,091	12,597	- 16.5%	--	--	--
Months Supply of Inventory	3.6	2.9	- 19.4%	--	--	--

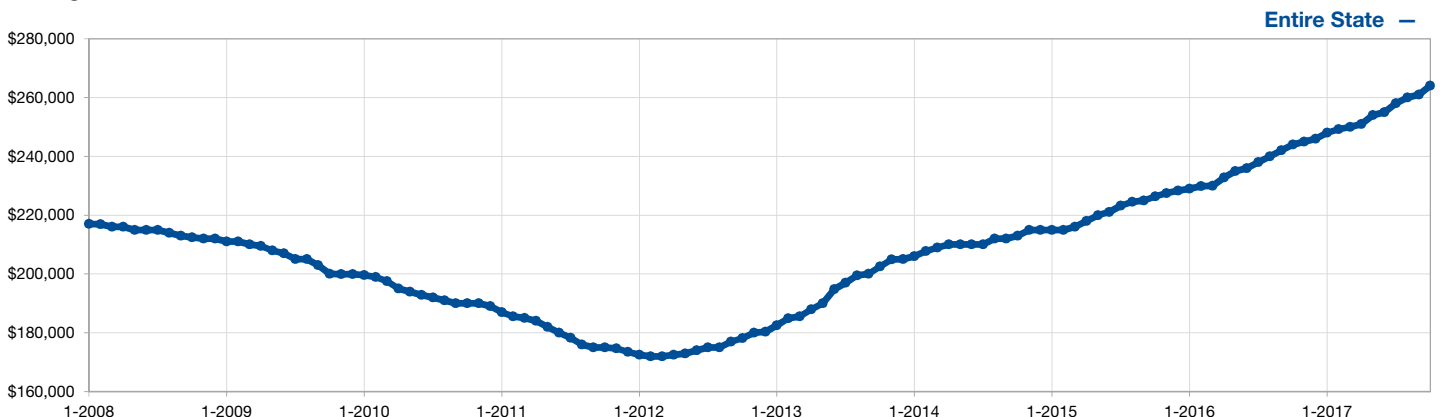
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