

UTAH CENTRAL ASSOCIATION of REALTORS®
Monthly Statistics

To: Brokers and Agents
From: The Utah Central Association of REALTORS®
Subject: Monthly Statistics: November 2018

Monthly Utah and Juab County statistics provided by the Utah Central Association of REALTORS®

| All Residential Types -- Utah and Juab Counties | | | | | | | | | | | |
|---|------|----------|-------|-------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2014 | 2398 | 369 | 369 | 15.4% | 90 | 62 | \$238,938 | \$349,307 | \$207,890 | \$250,000 |
| FEB | 2014 | 2496 | 441 | 810 | 17.7% | 70 | 58 | \$228,431 | \$348,995 | \$209,000 | \$252,995 |
| MAR | 2014 | 2699 | 568 | 1378 | 21.0% | 59 | 52 | \$253,598 | \$350,901 | \$214,950 | \$258,900 |
| APR | 2014 | 2764 | 604 | 1982 | 21.9% | 58 | 44 | \$243,877 | \$360,383 | \$213,875 | \$263,755 |
| MAY | 2014 | 2930 | 694 | 2676 | 23.7% | 63 | 34 | \$243,937 | \$362,088 | \$218,600 | \$262,469 |
| JUN | 2014 | 2951 | 647 | 3323 | 21.9% | 68 | 39 | \$249,149 | \$368,577 | \$228,000 | \$266,900 |
| JUL | 2014 | 2947 | 729 | 4052 | 24.7% | 69 | 37 | \$259,834 | \$364,616 | \$227,400 | \$269,900 |
| AUG | 2014 | 2885 | 781 | 4833 | 27.1% | 75 | 39 | \$259,595 | \$370,801 | \$230,000 | \$276,990 |
| SEP | 2014 | 2687 | 624 | 5457 | 23.2% | 81 | 43 | \$238,825 | \$373,417 | \$214,950 | \$279,000 |
| OCT | 2014 | 2457 | 666 | 6123 | 27.1% | 89 | 42 | \$256,330 | \$374,844 | \$222,750 | \$279,990 |
| NOV | 2014 | 2236 | 575 | 6698 | 25.7% | 107 | 46 | \$252,697 | \$381,191 | \$225,000 | \$284,900 |
| DEC | 2014 | 2084 | 541 | 7239 | 26.0% | 104 | 49 | \$265,775 | \$381,192 | \$235,000 | \$284,450 |
| | | | | | | | | \$249,249 | | \$220,675 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|-----|------|----------|-------|--------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2015 | 2032 | 391 | 393 | 19.2% | 96 | 56 | \$266,067 | \$386,675 | \$222,600 | \$289,900 |
| FEB | 2015 | 2045 | 507 | 900 | 24.8% | 62 | 56 | \$249,885 | \$399,566 | \$228,500 | \$299,900 |
| MAR | 2015 | 2150 | 690 | 1590 | 32.1% | 40 | 39 | \$255,862 | \$414,280 | \$232,084 | \$304,900 |
| APR | 2015 | 2097 | 788 | 2378 | 37.6% | 55 | 22 | \$253,049 | \$421,134 | \$225,000 | \$308,900 |
| MAY | 2015 | 2132 | 778 | 3156 | 36.5% | 57 | 24 | \$257,623 | \$448,264 | \$231,000 | \$312,900 |
| JUN | 2015 | 2179 | 938 | 4094 | 43.0% | 60 | 21 | \$275,199 | \$451,109 | \$244,950 | \$319,900 |
| JUL | 2015 | 2160 | 924 | 5018 | 42.8% | 64 | 21 | \$265,697 | \$456,155 | \$234,650 | \$324,000 |
| AUG | 2015 | 2071 | 872 | 5890 | 42.1% | 68 | 22 | \$267,534 | \$451,730 | \$235,000 | \$319,900 |
| SEP | 2015 | 1964 | 762 | 6652 | 38.8% | 75 | 26 | \$273,765 | \$458,338 | \$241,500 | \$322,650 |
| OCT | 2015 | 1802 | 676 | 7328 | 37.5% | 76 | 25 | \$271,714 | \$475,599 | \$239,900 | \$325,000 |
| NOV | 2015 | 1640 | 478 | 7806 | 29.1% | 81 | 23 | \$276,913 | \$477,061 | \$246,250 | \$320,000 |
| DEC | 2015 | 1539 | 621 | 8427 | 40.4% | 83 | 27 | \$279,085 | \$470,355 | \$246,000 | \$315,000 |
| | | Change | | 16.41% | | | | \$266,033 | | \$234,825 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|-----|------|----------|-------|-------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2016 | 1507 | 456 | 456 | 30.3% | 30 | 26 | \$271,388 | \$271,485 | \$245,325 | \$245,325 |
| FEB | 2016 | 1586 | 496 | 952 | 31.3% | 19 | 26 | \$276,951 | \$276,713 | \$252,750 | \$252,750 |
| MAR | 2016 | 1695 | 733 | 1685 | 43.2% | 46 | 17 | \$268,781 | \$490,104 | \$243,000 | \$347,900 |
| APR | 2016 | 1834 | 735 | 2420 | 40.1% | 43 | 14 | \$274,841 | \$489,931 | \$250,000 | \$347,900 |
| MAY | 2016 | 1945 | 830 | 3250 | 42.7% | 49 | 11 | \$283,659 | \$478,089 | \$255,000 | \$345,000 |
| JUN | 2016 | 2036 | 932 | 4182 | 45.8% | 48 | 11 | \$288,972 | \$480,032 | \$258,320 | \$339,900 |
| JUL | 2016 | 2064 | 842 | 5024 | 40.8% | 51 | 16 | \$296,943 | \$478,392 | \$255,750 | \$339,000 |
| AUG | 2016 | 2024 | 934 | 5958 | 46.1% | 61 | 16 | \$295,788 | \$478,025 | \$269,900 | \$336,400 |
| SEP | 2016 | 1922 | 855 | 6813 | 44.5% | 54 | 18 | \$291,963 | \$491,825 | \$255,500 | \$339,900 |
| OCT | 2016 | 1842 | 673 | 7486 | 36.5% | 57 | 20 | \$278,478 | \$489,503 | \$250,000 | \$339,900 |
| NOV | 2016 | 1548 | 687 | 8173 | 44.4% | 73 | 20 | \$291,766 | \$499,118 | \$255,000 | \$345,450 |
| DEC | 2016 | 1526 | 694 | 8867 | 45.5% | 74 | 28 | \$287,473 | \$502,718 | \$259,000 | \$348,950 |
| | | Change | | 5.22% | | | | \$283,917 | | \$255,000 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|-----|------|----------|-------|-------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2017 | 1406 | 496 | 496 | 35.3% | 53 | 29 | \$287,593 | \$525,308 | \$257,910 | \$360,000 |
| FEB | 2017 | 1451 | 519 | 1015 | 35.8% | 40 | 32 | \$294,075 | \$530,601 | \$260,000 | \$365,000 |
| MAR | 2017 | 1513 | 684 | 1699 | 45.2% | 36 | 18 | \$292,155 | \$550,606 | \$263,100 | \$375,000 |
| APR | 2017 | 1633 | 731 | 2430 | 44.8% | 38 | 11 | \$303,193 | \$542,513 | \$270,000 | \$371,990 |
| MAY | 2017 | 1831 | 847 | 3277 | 46.3% | 40 | 10 | \$303,178 | \$531,598 | \$271,000 | \$375,000 |
| JUN | 2017 | 1936 | 960 | 4237 | 49.6% | 39 | 12 | \$304,082 | \$515,312 | \$272,950 | \$369,000 |
| JUL | 2017 | 2078 | 805 | 5042 | 38.7% | 37 | 13 | \$305,360 | \$499,772 | \$277,032 | \$363,674 |
| AUG | 2017 | 2007 | 1015 | 6057 | 50.6% | 49 | 17 | \$314,427 | \$494,234 | \$276,500 | \$362,990 |
| SEP | 2017 | 1883 | 882 | 6939 | 46.8% | 57 | 20 | \$314,692 | \$506,018 | \$272,988 | \$367,999 |
| OCT | 2017 | 1681 | 842 | 7781 | 50.1% | 61 | 23 | \$322,121 | \$515,347 | \$279,950 | \$368,900 |
| NOV | 2017 | 1569 | 752 | 8533 | 47.9% | 63 | 32 | \$323,178 | \$519,853 | \$280,000 | \$370,900 |
| DEC | 2017 | 1424 | 695 | 9228 | 48.8% | 57 | 26 | \$305,137 | \$526,559 | \$273,000 | \$374,010 |
| | | Change | | 4.07% | | | | \$305,766 | | \$272,969 | |

| | | Active Listings | Units Sold | YTD Sales | Ratio Sales/List | DOM Active | DOM Solds | Average Sale \$ | Average Active \$ | Median Sale \$ | Median Active \$ |
|-----|------|-----------------|------------|-----------|------------------|------------|-----------|-----------------|-------------------|----------------|------------------|
| JAN | 2018 | 1375 | 565 | 565 | 41.1% | 54 | 30 | \$307,174 | \$533,037 | \$280,000 | \$388,876 |
| FEB | 2018 | 1398 | 642 | 1207 | 45.9% | 41 | 22 | \$334,770 | \$546,244 | \$300,000 | \$396,425 |
| MAR | 2018 | 1561 | 705 | 1912 | 45.2% | 41 | 17 | \$315,232 | \$546,999 | \$290,000 | \$395,000 |
| APR | 2018 | 1747 | 769 | 2681 | 44.0% | 38 | 11 | \$331,985 | \$539,028 | \$300,000 | \$399,500 |
| MAY | 2018 | 1913 | 872 | 3553 | 45.6% | 40 | 10 | \$344,728 | \$530,506 | \$310,000 | \$399,000 |
| JUN | 2018 | 1914 | 965 | 4518 | 50.4% | 41 | 12 | \$347,331 | \$531,125 | \$316,500 | \$398,795 |
| JUL | 2018 | 2041 | 948 | 5466 | 46.4% | 45 | 15 | \$342,954 | \$526,348 | \$317,872 | \$395,000 |
| AUG | 2018 | 2178 | 955 | 6421 | 43.8% | 52 | 18 | \$355,198 | \$515,597 | \$313,975 | \$389,596 |
| SEP | 2018 | 2319 | 765 | 7186 | 33.0% | 51 | 21 | \$343,826 | \$503,902 | \$312,800 | \$388,089 |
| OCT | 2018 | 2356 | 773 | 7959 | 32.8% | 60 | 26 | \$341,694 | \$498,329 | \$309,000 | \$380,200 |
| NOV | 2018 | 2168 | 707 | 8666 | 32.6% | 70 | 28 | \$343,603 | \$497,916 | \$308,000 | \$379,395 |
| DEC | 2018 | | | | | | | | | | |
| | | Change | | 1.56% | | | | \$337,136 | | \$309,000 | |

| Residential-Single Family -- Utah and Juab Counties | | | | | | | | | | | |
|---|------|----------|-------|-------|------------|--------|------|-----------|-----------|-----------|-----------|
| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
| | | Listings | Sold | Sales | Sales/List | Active | Sold | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2014 | 1907 | 288 | 288 | 15.1% | 94 | 64 | \$263,417 | \$393,801 | \$232,000 | \$275,000 |
| FEB | 2014 | 1976 | 345 | 633 | 17.5% | 71 | 58 | \$247,457 | \$394,243 | \$228,000 | \$279,900 |
| MAR | 2014 | 2134 | 443 | 1076 | 20.8% | 64 | 53 | \$279,659 | \$396,492 | \$232,000 | \$284,900 |
| APR | 2014 | 2201 | 455 | 1531 | 20.7% | 57 | 47 | \$267,696 | \$406,887 | \$234,900 | \$292,900 |
| MAY | 2014 | 2358 | 544 | 2075 | 23.1% | 62 | 33 | \$265,382 | \$407,313 | \$236,950 | \$290,000 |
| JUN | 2014 | 2415 | 488 | 2563 | 20.2% | 69 | 36 | \$275,837 | \$409,118 | \$250,000 | \$292,150 |
| JUL | 2014 | 2448 | 534 | 3097 | 21.8% | 71 | 34 | \$293,375 | \$401,878 | \$259,650 | \$294,900 |
| AUG | 2014 | 2405 | 609 | 3706 | 25.3% | 77 | 39 | \$283,166 | \$407,328 | \$250,000 | \$299,000 |
| SEP | 2014 | 2226 | 471 | 4177 | 21.2% | 85 | 42 | \$261,924 | \$411,914 | \$235,000 | \$299,900 |
| OCT | 2014 | 2031 | 527 | 4704 | 25.9% | 92 | 41 | \$280,577 | \$413,656 | \$247,000 | \$300,900 |
| NOV | 2014 | 1854 | 467 | 5171 | 25.2% | 110 | 44 | \$270,781 | \$419,660 | \$244,900 | \$300,000 |
| DEC | 2014 | 1703 | 433 | 5604 | 25.4% | 110 | 47 | \$288,317 | \$422,948 | \$257,000 | \$304,900 |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|--------|------|----------|-------|--------|------------|--------|------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Sold | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2015 | 1678 | 300 | 300 | 17.9% | 101 | 61 | \$295,477 | \$426,807 | \$243,950 | \$309,900 |
| FEB | 2015 | 1704 | 390 | 690 | 22.9% | 66 | 56 | \$273,085 | \$440,218 | \$255,250 | \$319,900 |
| MAR | 2015 | 1778 | 527 | 1217 | 29.6% | 55 | 41 | \$279,825 | \$460,583 | \$255,000 | \$329,000 |
| APR | 2015 | 1758 | 586 | 1803 | 33.3% | 59 | 22 | \$279,690 | \$464,446 | \$253,410 | \$330,000 |
| MAY | 2015 | 1803 | 576 | 2379 | 31.9% | 60 | 24 | \$287,294 | \$494,021 | \$267,000 | \$335,900 |
| JUN | 2015 | 1887 | 725 | 3104 | 38.4% | 61 | 21 | \$302,334 | \$488,742 | \$270,000 | \$338,000 |
| JUL | 2015 | 1878 | 681 | 3785 | 36.3% | 68 | 23 | \$299,211 | \$493,494 | \$268,000 | \$339,350 |
| AUG | 2015 | 1806 | 628 | 4413 | 34.8% | 71 | 24 | \$301,626 | \$487,333 | \$274,535 | \$334,900 |
| SEP | 2015 | 1722 | 595 | 5008 | 34.6% | 77 | 28 | \$300,949 | \$493,505 | \$269,000 | \$338,950 |
| OCT | 2015 | 1604 | 510 | 5518 | 31.8% | 77 | 30 | \$303,312 | \$507,279 | \$271,750 | \$339,900 |
| NOV | 2015 | 1451 | 380 | 5898 | 26.2% | 82 | 26 | \$301,935 | \$511,319 | \$275,000 | \$338,900 |
| DEC | 2015 | 1330 | 474 | 6372 | 35.6% | 87 | 29 | \$309,261 | \$509,706 | \$275,500 | \$338,650 |
| Change | | | | 13.70% | | | | \$294,500 | | \$268,500 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|--------|------|----------|-------|-------|------------|--------|------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Sold | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2016 | 1302 | 366 | 366 | 28.1% | 29 | 33 | \$293,725 | \$422,242 | \$263,500 | \$358,900 |
| FEB | 2016 | 1383 | 406 | 772 | 29.4% | 24 | 34 | \$299,266 | \$410,256 | \$270,000 | \$354,900 |
| MAR | 2016 | 1503 | 544 | 1316 | 36.2% | 49 | 21 | \$297,774 | \$523,038 | \$270,000 | \$360,900 |
| APR | 2016 | 1608 | 550 | 1866 | 34.2% | 48 | 16 | \$303,817 | \$527,091 | \$276,525 | \$362,900 |
| MAY | 2016 | 1703 | 620 | 2486 | 36.4% | 53 | 12 | \$315,155 | \$514,266 | \$289,450 | \$359,900 |
| JUN | 2016 | 1778 | 724 | 3210 | 40.7% | 53 | 12 | \$316,594 | \$517,997 | \$287,250 | \$359,000 |
| JUL | 2016 | 1821 | 620 | 3830 | 34.0% | 55 | 19 | \$336,169 | \$512,928 | \$293,500 | \$354,400 |
| AUG | 2016 | 1778 | 714 | 4544 | 40.2% | 65 | 19 | \$328,796 | \$514,355 | \$303,875 | \$354,000 |
| SEP | 2016 | 1711 | 651 | 5195 | 38.0% | 57 | 20 | \$321,889 | \$524,976 | \$285,000 | \$356,495 |
| OCT | 2016 | 1604 | 505 | 5700 | 31.5% | 60 | 24 | \$307,832 | \$529,739 | \$274,000 | \$359,945 |
| NOV | 2016 | 1308 | 526 | 6226 | 40.2% | 82 | 25 | \$321,021 | \$548,013 | \$279,900 | \$373,272 |
| DEC | 2016 | 1289 | 514 | 6740 | 39.9% | 84 | 35 | \$318,382 | \$552,460 | \$284,674 | \$375,000 |
| Change | | | | 5.78% | | | | \$313,368 | | \$282,287 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|--------|------|----------|-------|--------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2017 | 1230 | 358 | 358 | 29.1% | 55 | 34 | \$322,358 | \$566,370 | \$285,000 | \$381,660 |
| FEB | 2017 | 1307 | 391 | 749 | 29.9% | 41 | 40 | \$322,309 | \$562,483 | \$287,000 | \$380,000 |
| MAR | 2017 | 1361 | 503 | 1252 | 37.0% | 40 | 26 | \$323,516 | \$582,889 | \$296,000 | \$389,000 |
| APR | 2017 | 1429 | 524 | 1776 | 36.7% | 40 | 13 | \$341,404 | \$583,316 | \$305,002 | \$394,170 |
| MAY | 2017 | 1576 | 610 | 2386 | 38.7% | 41 | 13 | \$340,917 | \$576,230 | \$310,000 | \$399,250 |
| JUN | 2017 | 1654 | 677 | 3063 | 40.9% | 41 | 15 | \$340,572 | \$559,279 | \$307,000 | \$389,900 |
| JUL | 2017 | 1777 | 590 | 3653 | 33.2% | 41 | 16 | \$341,362 | \$542,391 | \$310,000 | \$387,345 |
| AUG | 2017 | 1702 | 723 | 4376 | 42.5% | 52 | 20 | \$354,984 | \$538,245 | \$314,500 | \$389,000 |
| SEP | 2017 | 1623 | 624 | 5000 | 38.4% | 61 | 25 | \$355,978 | \$546,788 | \$317,000 | \$389,900 |
| OCT | 2017 | 1485 | 615 | 5615 | 41.4% | 66 | 27 | \$359,671 | \$549,973 | \$311,500 | \$386,990 |
| NOV | 2017 | 1407 | 552 | 6167 | 39.2% | 65 | 34 | \$361,488 | \$549,049 | \$308,000 | \$386,950 |
| DEC | 2017 | 1229 | 500 | 6667 | 40.7% | 65 | 32 | \$341,450 | \$567,995 | \$311,000 | \$394,900 |
| Change | | | | -1.08% | | | | \$342,167 | | \$309,000 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|-----|------|----------|-------|-------|------------|--------|-------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |
| JAN | 2018 | 1208 | 390 | 390 | 32.3% | 68 | 41 | \$347,817 | \$568,941 | \$319,612 | \$408,850 |
| FEB | 2018 | 1253 | 475 | 865 | 37.9% | 43 | 34 | \$378,178 | \$576,737 | \$340,400 | \$414,990 |
| MAR | 2018 | 1373 | 513 | 1378 | 37.4% | 43 | 23 | \$349,250 | \$584,501 | \$330,000 | \$415,550 |
| APR | 2018 | 1510 | 561 | 1939 | 37.2% | 44 | 13 | \$365,373 | \$581,818 | \$325,700 | \$424,900 |
| MAY | 2018 | 1655 | 637 | 2576 | 38.5% | 45 | 13 | \$383,583 | \$570,259 | \$341,935 | \$423,555 |
| JUN | 2018 | 1627 | 726 | 3302 | 44.6% | 45 | 15 | \$384,593 | \$575,697 | \$344,995 | \$425,000 |
| JUL | 2018 | 1723 | 715 | 4017 | 41.5% | 48 | 19 | \$376,984 | \$573,566 | \$350,000 | \$419,999 |
| AUG | 2018 | 1854 | 693 | 4710 | 37.4% | 55 | 23 | \$395,340 | \$558,114 | \$346,000 | \$414,900 |
| SEP | 2018 | 1920 | 546 | 5256 | 28.4% | 56 | 25 | \$384,852 | \$551,456 | \$347,450 | \$415,669 |
| OCT | 2018 | 1911 | 549 | 5805 | 28.7% | 64 | 30 | \$380,520 | \$549,671 | \$340,769 | \$410,900 |
| NOV | 2018 | 1701 | 504 | 6309 | 29.6% | 72 | 32 | \$382,978 | \$558,247 | \$345,958 | \$417,000 |
| DEC | 2018 | | | | | | | | | | |
| | | Change | | 2.30% | | | | \$375,406 | | \$341,935 | |

| Condominium -- Utah and Juab Counties | | | | | | | | | | | |
|---------------------------------------|------|----------|-------|-------|------------|--------|------|-----------|-----------|-----------|-----------|
| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
| | | Listings | Sold | Sales | Sales/List | Active | SOLD | Sale \$ | List \$ | Sale \$ | List \$ |
| JAN | 2014 | 183 | 31 | 31 | 16.9% | 96 | 46 | \$140,480 | \$159,263 | \$122,000 | \$139,900 |
| FEB | 2014 | 210 | 41 | 72 | 19.5% | 54 | 74 | \$132,613 | \$155,418 | \$132,000 | \$139,900 |
| MAR | 2014 | 228 | 45 | 117 | 19.7% | 50 | 52 | \$139,244 | \$159,003 | \$133,000 | \$139,900 |
| APR | 2014 | 236 | 48 | 165 | 20.3% | 59 | 30 | \$148,085 | \$154,659 | \$130,500 | \$136,200 |
| MAY | 2014 | 249 | 53 | 218 | 21.3% | 72 | 51 | \$144,446 | \$153,708 | \$139,000 | \$135,000 |
| JUN | 2014 | 221 | 56 | 274 | 25.3% | 79 | 44 | \$133,335 | \$156,900 | \$132,000 | \$134,900 |
| JUL | 2014 | 202 | 69 | 343 | 34.2% | 76 | 48 | \$138,225 | \$153,054 | \$130,000 | \$133,450 |
| AUG | 2014 | 174 | 55 | 398 | 31.6% | 70 | 54 | \$140,653 | \$160,802 | \$130,000 | \$134,700 |
| SEP | 2014 | 171 | 59 | 457 | 34.5% | 75 | 49 | \$142,737 | \$157,918 | \$132,000 | \$134,000 |
| OCT | 2014 | 147 | 50 | 507 | 34.0% | 69 | 63 | \$142,409 | \$159,300 | \$133,000 | \$133,900 |
| NOV | 2014 | 134 | 33 | 540 | 24.6% | 77 | 54 | \$151,170 | \$168,307 | \$135,000 | \$133,000 |
| DEC | 2014 | 130 | 39 | 579 | 30.0% | 81 | 47 | \$140,485 | \$170,193 | \$127,000 | \$136,900 |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|-----|------|----------|-------|--------|------------|--------|------|-----------|-----------|-----------|-----------|
| | | Listings | Sold | Sales | Sales/List | Active | SOLD | Sale \$ | List \$ | Sale \$ | List \$ |
| JAN | 2015 | 141 | 33 | 33 | 23.4% | 56 | 56 | \$138,450 | \$165,477 | \$133,000 | \$140,000 |
| FEB | 2015 | 141 | 34 | 67 | 24.1% | 43 | 50 | \$135,796 | \$172,516 | \$129,250 | \$146,900 |
| MAR | 2015 | 173 | 57 | 124 | 32.9% | 28 | 39 | \$153,638 | \$170,528 | \$133,900 | \$144,900 |
| APR | 2015 | 153 | 64 | 188 | 41.8% | 36 | 28 | \$148,350 | \$173,958 | \$139,900 | \$144,900 |
| MAY | 2015 | 142 | 80 | 268 | 56.3% | 44 | 23 | \$146,612 | \$161,466 | \$143,500 | \$139,949 |
| JUN | 2015 | 120 | 83 | 351 | 69.2% | 53 | 22 | \$156,758 | \$171,193 | \$145,000 | \$150,000 |
| JUL | 2015 | 124 | 107 | 458 | 86.3% | 45 | 16 | \$149,235 | \$173,786 | \$139,000 | \$140,000 |
| AUG | 2015 | 114 | 99 | 557 | 86.8% | 50 | 17 | \$158,524 | \$174,693 | \$141,700 | \$139,949 |
| SEP | 2015 | 91 | 69 | 626 | 75.8% | 63 | 28 | \$152,278 | \$175,704 | \$143,000 | \$146,000 |
| OCT | 2015 | 75 | 68 | 694 | 90.7% | 59 | 23 | \$144,284 | \$189,869 | \$138,243 | \$155,200 |
| NOV | 2015 | 74 | 34 | 728 | 45.9% | 66 | 43 | \$165,374 | \$192,399 | \$144,769 | \$153,600 |
| DEC | 2015 | 82 | 65 | 793 | 79.3% | 49 | 22 | \$154,189 | \$197,369 | \$139,000 | \$155,450 |
| | | | | 36.96% | | | | \$150,291 | | \$139,450 | |

| Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|--------|-------|-----|-------|-----|-----|---------|---------|--------|--------|
|--------|-------|-----|-------|-----|-----|---------|---------|--------|--------|

| | | Listings | Sold | Sales | Sales/List | Active | SOLD | Sale \$ | List \$ | Sale \$ | List \$ | |
|-----|------|----------|------|-------|------------|--------|------|-----------|-----------|-----------|-----------|--|
| JAN | 2016 | 80 | 37 | 37 | 46.3% | 24 | 22 | \$142,359 | \$184,410 | \$138,900 | \$149,900 | |
| FEB | 2016 | 78 | 36 | 73 | 46.2% | 22 | 12 | \$138,378 | \$171,554 | \$143,000 | \$147,900 | |
| MAR | 2016 | 68 | 72 | 145 | 105.9% | 29 | 8 | \$152,366 | \$210,694 | \$151,250 | \$155,950 | |
| APR | 2016 | 89 | 80 | 225 | 89.9% | 21 | 12 | \$157,004 | \$196,893 | \$141,500 | \$162,000 | |
| MAY | 2016 | 91 | 83 | 308 | 91.2% | 25 | 10 | \$166,307 | \$194,751 | \$155,000 | \$165,000 | |
| JUN | 2016 | 99 | 82 | 390 | 82.8% | 29 | 6 | \$162,045 | \$187,998 | \$155,000 | \$172,900 | |
| JUL | 2016 | 86 | 84 | 474 | 97.7% | 38 | 9 | \$160,025 | \$188,077 | \$154,000 | \$179,900 | |
| AUG | 2016 | 102 | 84 | 558 | 82.4% | 33 | 15 | \$157,466 | \$180,883 | \$152,000 | \$179,900 | |
| SEP | 2016 | 77 | 68 | 626 | 88.3% | 41 | 7 | \$157,589 | \$180,753 | \$155,000 | \$179,900 | |
| OCT | 2016 | 88 | 65 | 691 | 73.9% | 42 | 10 | \$160,209 | \$183,439 | \$153,000 | \$182,900 | |
| NOV | 2016 | 76 | 54 | 745 | 71.1% | 35 | 12 | \$171,257 | \$200,754 | \$148,500 | \$185,900 | |
| DEC | 2016 | 75 | 74 | 819 | 98.7% | 41 | 18 | \$170,157 | \$188,797 | \$178,000 | \$185,900 | |
| | | | | 3.28% | | | | | \$157,930 | | \$152,500 | |

| | | Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median | |
|-----|------|----------|-------|--------|------------|--------|-------|-----------|-----------|-----------|-----------|--|
| | | Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ | |
| JAN | 2017 | 48 | 52 | 52 | 108.3% | 35 | 8 | \$170,925 | \$194,413 | \$167,000 | \$197,400 | |
| FEB | 2017 | 35 | 46 | 98 | 131.4% | 12 | 11 | \$176,148 | \$208,459 | \$161,000 | \$189,900 | |
| MAR | 2017 | 29 | 66 | 164 | 227.6% | 15 | 5 | \$176,315 | \$208,189 | \$172,000 | \$180,000 | |
| APR | 2017 | 60 | 91 | 255 | 151.7% | 15 | 4 | \$177,894 | \$216,480 | \$180,000 | \$202,900 | |
| MAY | 2017 | 71 | 94 | 349 | 132.4% | 14 | 5 | \$181,179 | \$203,644 | \$179,608 | \$179,900 | |
| JUN | 2017 | 83 | 113 | 462 | 136.1% | 23 | 7 | \$187,531 | \$199,344 | \$182,900 | \$179,900 | |
| JUL | 2017 | 112 | 92 | 554 | 82.1% | 23 | 9 | \$174,223 | \$193,098 | \$169,000 | \$186,250 | |
| AUG | 2017 | 98 | 114 | 668 | 116.3% | 37 | 11 | \$186,840 | \$182,528 | \$176,000 | \$179,900 | |
| SEP | 2017 | 71 | 88 | 756 | 123.9% | 50 | 15 | \$174,241 | \$181,208 | \$171,450 | \$175,000 | |
| OCT | 2017 | 51 | 95 | 851 | 186.3% | 27 | 20 | \$193,937 | \$187,388 | \$182,900 | \$189,900 | |
| NOV | 2017 | 30 | 88 | 939 | 293.3% | 38 | 16 | \$182,868 | \$179,989 | \$180,000 | \$171,700 | |
| DEC | 2017 | 22 | 100 | 1039 | 454.5% | 46 | 13 | \$184,401 | \$188,309 | \$186,000 | \$191,700 | |
| | | Change | | 26.86% | | | | | \$180,542 | | \$177,804 | |

| Active | Units | YTD | Ratio | DOM | DOM | Average | Average | Median | Median |
|----------|-------|-------|------------|--------|-------|---------|-----------|---------|-----------|
| Listings | Sold | Sales | Sales/List | Active | Solds | Sale \$ | Active \$ | Sale \$ | Active \$ |

| | | | | | | | | | | | |
|-----|------|--------|----|---------|--------|----|----|-----------|-----------|-----------|-----------|
| JAN | 2018 | 22 | 68 | 68 | 309.1% | 12 | 12 | \$186,020 | \$213,536 | \$185,000 | \$210,859 |
| FEB | 2018 | 27 | 73 | 141 | 270.4% | 18 | 12 | \$195,208 | \$233,214 | \$194,500 | \$217,660 |
| MAR | 2018 | 57 | 73 | 214 | 128.1% | 7 | 6 | \$193,313 | \$231,779 | \$191,000 | \$224,900 |
| APR | 2018 | 56 | 66 | 280 | 117.9% | 24 | 5 | \$203,141 | \$238,569 | \$183,000 | \$226,900 |
| MAY | 2018 | 55 | 73 | 353 | 132.7% | 18 | 5 | \$196,725 | \$235,149 | \$188,700 | \$225,000 |
| JUN | 2018 | 65 | 84 | 437 | 129.2% | 26 | 6 | \$196,926 | \$232,900 | \$195,000 | \$229,404 |
| JUL | 2018 | 98 | 71 | 508 | 72.4% | 26 | 8 | \$199,927 | \$227,029 | \$196,000 | \$226,900 |
| AUG | 2018 | 112 | 78 | 586 | 69.6% | 34 | 10 | \$209,677 | \$228,854 | \$203,040 | \$228,450 |
| SEP | 2018 | 122 | 77 | 663 | 63.1% | 51 | 6 | \$201,267 | \$232,719 | \$194,000 | \$230,500 |
| OCT | 2018 | 129 | 66 | 729 | 51.2% | 48 | 9 | \$207,170 | \$233,448 | \$202,500 | \$232,900 |
| NOV | 2018 | 146 | 69 | 798 | 47.3% | 58 | 10 | \$200,317 | \$242,595 | \$195,000 | \$232,900 |
| DEC | 2018 | | | | | | | | | | |
| | | Change | | -15.02% | | | | \$199,063 | | \$194,500 | |

| Homes From \$250,000-\$499,999– Utah and Juab Counties | | | | | | | |
|--|------|----------|-------|-------|------------|--------|-------|
| | | Active | Units | YTD | Ratio | DOM | DOM |
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2014 | 972 | 112 | 112 | 11.5% | 96 | 70 |
| FEB | 2014 | 1014 | 127 | 239 | 12.5% | 73 | 72 |
| MAR | 2014 | 1121 | 157 | 396 | 14.0% | 64 | 63 |
| APR | 2014 | 1153 | 174 | 570 | 15.1% | 57 | 50 |
| MAY | 2014 | 1227 | 210 | 780 | 17.1% | 62 | 41 |
| JUN | 2014 | 1265 | 220 | 1000 | 17.4% | 70 | 39 |
| JUL | 2014 | 1302 | 256 | 1256 | 19.7% | 70 | 37 |
| AUG | 2014 | 1348 | 263 | 1519 | 19.5% | 77 | 49 |
| SEP | 2014 | 1251 | 179 | 1698 | 14.3% | 84 | 42 |
| OCT | 2014 | 1177 | 213 | 1911 | 18.1% | 92 | 47 |
| NOV | 2014 | 1101 | 200 | 2111 | 18.2% | 111 | 41 |
| DEC | 2014 | 1010 | 212 | 2323 | 21.0% | 119 | 55 |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2015 | 1018 | 130 | 130 | 12.8% | 116 | 58 |
| FEB | 2015 | 1080 | 188 | 318 | 17.4% | 70 | 62 |
| MAR | 2015 | 1110 | 260 | 578 | 23.4% | 54 | 47 |
| APR | 2015 | 1068 | 289 | 867 | 27.1% | 61 | 35 |
| MAY | 2015 | 1121 | 290 | 1157 | 25.9% | 62 | 27 |
| JUN | 2015 | 1160 | 384 | 1541 | 33.1% | 63 | 29 |
| JUL | 2015 | 1179 | 372 | 1913 | 31.6% | 68 | 35 |
| AUG | 2015 | 1140 | 349 | 2262 | 30.6% | 70 | 30 |
| SEP | 2015 | 1085 | 316 | 2578 | 29.1% | 77 | 31 |
| OCT | 2015 | 1001 | 266 | 2844 | 26.6% | 75 | 39 |
| NOV | 2015 | 889 | 194 | 3038 | 21.8% | 70 | 36 |
| DEC | 2015 | 886 | 272 | 3310 | 30.7% | 84 | 35 |
| | | Change | | 42.49% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2016 | 920 | 195 | 195 | 21.2% | 30 | 34 |
| FEB | 2016 | 938 | 231 | 426 | 24.6% | 24 | 42 |
| MAR | 2016 | 1011 | 319 | 745 | 31.6% | 47 | 29 |
| APR | 2016 | 1065 | 342 | 1087 | 32.1% | 48 | 19 |
| MAY | 2016 | 1131 | 398 | 1485 | 35.2% | 51 | 14 |
| JUN | 2016 | 1162 | 451 | 1936 | 38.8% | 50 | 17 |
| JUL | 2016 | 1197 | 374 | 2310 | 31.2% | 52 | 20 |
| AUG | 2016 | 1152 | 481 | 2791 | 41.8% | 61 | 22 |
| SEP | 2016 | 1107 | 387 | 3178 | 35.0% | 53 | 24 |
| OCT | 2016 | 1079 | 298 | 3476 | 27.6% | 52 | 27 |
| NOV | 2016 | 932 | 308 | 3784 | 33.0% | 70 | 28 |
| DEC | 2016 | 911 | 343 | 4127 | 37.7% | 72 | 39 |
| | | Change | | 24.68% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2017 | 876 | 230 | 230 | 26.3% | 41 | 34 |
| FEB | 2017 | 908 | 247 | 477 | 27.2% | 34 | 47 |
| MAR | 2017 | 938 | 352 | 829 | 37.5% | 34 | 33 |
| APR | 2017 | 1011 | 384 | 1213 | 38.0% | 35 | 15 |
| MAY | 2017 | 1115 | 452 | 1665 | 40.5% | 38 | 14 |
| JUN | 2017 | 1203 | 539 | 2204 | 44.8% | 35 | 15 |
| JUL | 2017 | 1302 | 456 | 2660 | 35.0% | 35 | 17 |
| AUG | 2017 | 1292 | 583 | 3243 | 45.1% | 47 | 19 |
| SEP | 2017 | 1208 | 482 | 3725 | 39.9% | 55 | 26 |
| OCT | 2017 | 1082 | 504 | 4229 | 46.6% | 54 | 24 |
| NOV | 2017 | 1075 | 450 | 4679 | 41.9% | 56 | 36 |
| DEC | 2017 | 976 | 390 | 5069 | 40.0% | 52 | 35 |
| | | Change | | 22.83% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2018 | 955 | 308 | 308 | 32.3% | 48 | 42 |
| FEB | 2018 | 958 | 385 | 693 | 40.2% | 32 | 30 |
| MAR | 2018 | 1038 | 435 | 1128 | 41.9% | 40 | 23 |
| APR | 2018 | 1137 | 513 | 1641 | 45.1% | 37 | 12 |
| MAY | 2018 | 1260 | 590 | 2231 | 46.8% | 37 | 11 |
| JUN | 2018 | 1253 | 625 | 2856 | 49.9% | 39 | 13 |
| JUL | 2018 | 1316 | 660 | 3516 | 50.2% | 39 | 16 |
| AUG | 2018 | 1437 | 646 | 4162 | 45.0% | 46 | 19 |
| SEP | 2018 | 1558 | 522 | 4684 | 33.5% | 43 | 24 |
| OCT | 2018 | 1588 | 510 | 5194 | 32.1% | 54 | 29 |
| NOV | 2018 | 1443 | 479 | 5673 | 33.2% | 66 | 32 |
| DEC | 2018 | | | | | | |
| | | Change | | 21.24% | | | 23 |

| Homes Over \$500,000– Utah and Juab Counties | | | | | | | |
|--|------|----------|-------|-------|-------------|--------|------|
| | | Active | Homes | YTD | Sales % | Active | Sold |
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2014 | 230 | 10 | 10 | 4.3% | 158 | 66 |
| FEB | 2014 | 243 | 10 | 20 | 4.1% | 125 | 74 |
| MAR | 2014 | 278 | 24 | 44 | 8.6% | 105 | 167 |
| APR | 2014 | 312 | 14 | 58 | 4.5% | 91 | 102 |
| MAY | 2014 | 333 | 24 | 82 | 7.2% | 84 | 37 |
| JUN | 2014 | 346 | 24 | 106 | 6.9% | 94 | 55 |
| JUL | 2014 | 332 | 33 | 139 | 9.9% | 105 | 63 |
| AUG | 2014 | 337 | 42 | 181 | 12.5% | 113 | 54 |
| SEP | 2014 | 321 | 18 | 199 | 5.6% | 126 | 75 |
| OCT | 2014 | 291 | 36 | 235 | 12.4% | 148 | 46 |
| NOV | 2014 | 263 | 13 | 248 | 4.9% | 164 | 113 |
| DEC | 2014 | 240 | 21 | 269 | 8.8% | 144 | 77 |

| | | Active | Homes | YTD | Sales % | Active | Sold |
|-----|------|----------|-------|--------|-------------|--------|------|
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2015 | 239 | 18 | 18 | 7.5% | 153 | 104 |
| FEB | 2015 | 265 | 15 | 33 | 5.7% | 140 | 120 |
| MAR | 2015 | 312 | 28 | 61 | 9.0% | 93 | 185 |
| APR | 2015 | 326 | 27 | 88 | 8.3% | 80 | 35 |
| MAY | 2015 | 351 | 32 | 120 | 9.1% | 84 | 39 |
| JUN | 2015 | 376 | 53 | 173 | 14.1% | 84 | 40 |
| JUL | 2015 | 382 | 38 | 211 | 9.9% | 100 | 86 |
| AUG | 2015 | 340 | 42 | 253 | 12.4% | 111 | 39 |
| SEP | 2015 | 325 | 39 | 292 | 12.0% | 127 | 76 |
| OCT | 2015 | 310 | 35 | 327 | 11.3% | 140 | 106 |
| NOV | 2015 | 257 | 25 | 352 | 9.7% | 159 | 70 |
| DEC | 2015 | 235 | 29 | 381 | 12.3% | 153 | 111 |
| | | Change | | 41.64% | | | |

| | | Active | Homes | YTD | Sales % | Active | Sold |
|-----|------|----------|-------|--------|-------------|--------|------|
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2016 | 207 | 21 | 21 | 10.1% | 35 | 70 |
| FEB | 2016 | 205 | 22 | 43 | 10.7% | 30 | 48 |
| MAR | 2016 | 324 | 27 | 70 | 8.3% | 74 | 98 |
| APR | 2016 | 371 | 33 | 103 | 8.9% | 61 | 46 |
| MAY | 2016 | 393 | 42 | 145 | 10.7% | 73 | 29 |
| JUN | 2016 | 392 | 54 | 199 | 13.8% | 85 | 64 |
| JUL | 2016 | 397 | 69 | 268 | 17.4% | 96 | 45 |
| AUG | 2016 | 400 | 54 | 322 | 13.5% | 93 | 77 |
| SEP | 2016 | 397 | 51 | 373 | 12.8% | 97 | 79 |
| OCT | 2016 | 354 | 35 | 408 | 9.9% | 113 | 40 |
| NOV | 2016 | 285 | 46 | 454 | 16.1% | 131 | 86 |
| DEC | 2016 | 288 | 35 | 489 | 12.2% | 134 | 90 |
| | | Change | | 28.35% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2017 | 292 | 37 | 37 | 12.7% | 146 | 55 |
| FEB | 2017 | 311 | 38 | 75 | 12.2% | 119 | 92 |
| MAR | 2017 | 375 | 36 | 111 | 9.6% | 60 | 34 |
| APR | 2017 | 405 | 48 | 159 | 11.9% | 56 | 97 |
| MAY | 2017 | 460 | 62 | 221 | 13.5% | 65 | 41 |
| JUN | 2017 | 463 | 68 | 289 | 14.7% | 82 | 28 |
| JUL | 2017 | 459 | 59 | 348 | 12.9% | 81 | 24 |
| AUG | 2017 | 424 | 83 | 431 | 19.6% | 92 | 48 |
| SEP | 2017 | 420 | 69 | 500 | 16.4% | 55 | 55 |
| OCT | 2017 | 386 | 66 | 566 | 17.1% | 110 | 60 |
| NOV | 2017 | 358 | 46 | 612 | 12.8% | 112 | 75 |
| DEC | 2017 | 324 | 49 | 661 | 15.1% | 111 | 40 |
| | | Change | | 35.17% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2018 | 325 | 40 | 40 | 12.3% | 108 | 82 |
| FEB | 2018 | 349 | 65 | 105 | 18.6% | 76 | 49 |
| MAR | 2018 | 401 | 48 | 153 | 12.0% | 56 | 62 |
| APR | 2018 | 462 | 70 | 223 | 15.2% | 55 | 40 |
| MAY | 2018 | 514 | 86 | 309 | 16.7% | 54 | 33 |
| JUN | 2018 | 521 | 109 | 418 | 20.9% | 63 | 34 |
| JUL | 2018 | 531 | 89 | 507 | 16.8% | 77 | 39 |
| AUG | 2018 | 543 | 106 | 613 | 19.5% | 78 | 39 |
| SEP | 2018 | 555 | 71 | 684 | 12.8% | 87 | 35 |
| OCT | 2018 | 533 | 67 | 751 | 12.6% | 94 | 55 |
| NOV | 2018 | 482 | 68 | 819 | 14.1% | 101 | 64 |
| DEC | 2018 | | | | | | |
| | | Change | | 33.82% | | | 40 |

| Homes Over \$1,000,000– Utah and Juab Counties | | | | | | | |
|--|------|----------|-------|-------|-------------|--------|------|
| | | Active | Homes | YTD | Sales % | Active | Sold |
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2014 | 62 | 2 | 2 | 3.2% | 197 | 758 |
| FEB | 2014 | 58 | 0 | 2 | 0.0% | 204 | 0 |
| MAR | 2014 | 66 | 4 | 6 | 6.1% | 181 | 440 |
| APR | 2014 | 75 | 1 | 7 | 1.3% | 141 | 699 |
| MAY | 2014 | 86 | 2 | 9 | 2.3% | 133 | 131 |
| JUN | 2014 | 89 | 0 | 9 | 0.0% | 119 | 0 |
| JUL | 2014 | 84 | 3 | 12 | 3.6% | 145 | 28 |
| AUG | 2014 | 81 | 2 | 14 | 2.5% | 170 | 23 |
| SEP | 2014 | 84 | 2 | 16 | 2.4% | 170 | 37 |
| OCT | 2014 | 76 | 2 | 18 | 2.6% | 181 | 45 |
| NOV | 2014 | 72 | 2 | 20 | 2.8% | 207 | 223 |
| DEC | 2014 | 64 | 3 | 23 | 4.7% | 224 | 46 |

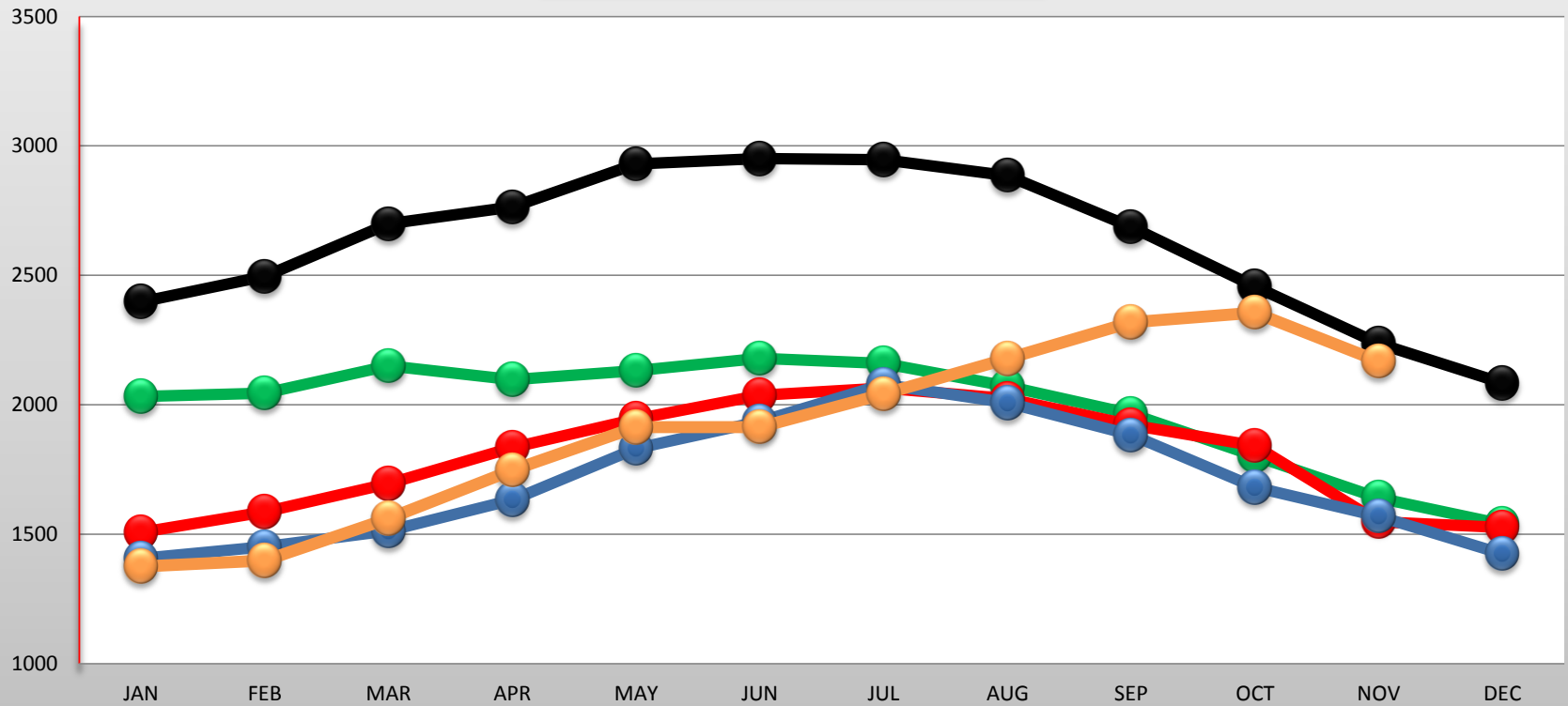
| | | Active | Homes | YTD | Sales % | Active | Sold |
|-----|------|----------|-------|--------|-------------|--------|------|
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2015 | 70 | 4 | 4 | 5.7% | 222 | 32 |
| FEB | 2015 | 75 | 0 | 4 | 0.0% | 204 | 0 |
| MAR | 2015 | 84 | 2 | 6 | 2.4% | 192 | 45 |
| APR | 2015 | 90 | 1 | 7 | 1.1% | 134 | 4 |
| MAY | 2015 | 108 | 2 | 9 | 1.9% | 133 | 14 |
| JUN | 2015 | 107 | 3 | 12 | 2.8% | 118 | 73 |
| JUL | 2015 | 108 | 9 | 21 | 8.3% | 145 | 190 |
| AUG | 2015 | 99 | 2 | 23 | 2.0% | 175 | 112 |
| SEP | 2015 | 96 | 4 | 27 | 4.2% | 197 | 287 |
| OCT | 2015 | 85 | 2 | 29 | 2.4% | 215 | 89 |
| NOV | 2015 | 77 | 1 | 30 | 1.3% | 243 | 522 |
| DEC | 2015 | 74 | 4 | 34 | 5.4% | 251 | 114 |
| | | Change | | 47.83% | | | |

| | | Active | Homes | YTD | Sales % | Active | Sold |
|-----|------|----------|-------|---------|-------------|--------|------|
| | | Listings | Sold | Sales | of Listings | DOM | DOM |
| JAN | 2016 | 72 | 1 | 1 | 1.4% | 348 | 42 |
| FEB | 2016 | 74 | 2 | 3 | 2.7% | 338 | 41 |
| MAR | 2016 | 82 | 1 | 4 | 1.2% | 310 | 143 |
| APR | 2016 | 95 | 0 | 4 | 0.0% | 195 | 0 |
| MAY | 2016 | 87 | 1 | 5 | 1.1% | 145 | 78 |
| JUN | 2016 | 90 | 1 | 6 | 1.1% | 128 | 249 |
| JUL | 2016 | 88 | 6 | 12 | 6.8% | 137 | 50 |
| AUG | 2016 | 85 | 5 | 17 | 5.9% | 153 | 432 |
| SEP | 2016 | 85 | 3 | 20 | 3.5% | 165 | 14 |
| OCT | 2016 | 81 | 0 | 20 | 0.0% | 178 | 0 |
| NOV | 2016 | 71 | 3 | 23 | 4.2% | 153 | 380 |
| DEC | 2016 | 71 | 1 | 24 | 1.4% | 159 | 119 |
| | | Change | | -29.41% | | | |

| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|---------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2017 | 71 | 2 | 2 | 2.8% | 173 | 184 |
| FEB | 2017 | 78 | 4 | 6 | 5.1% | 176 | 137 |
| MAR | 2017 | 89 | 3 | 9 | 3.4% | 161 | 33 |
| APR | 2017 | 94 | 4 | 13 | 4.3% | 121 | 19 |
| MAY | 2017 | 102 | 4 | 17 | 3.9% | 102 | 17 |
| JUN | 2017 | 97 | 3 | 20 | 3.1% | 131 | 301 |
| JUL | 2017 | 97 | 3 | 23 | 3.1% | 113 | 29 |
| AUG | 2017 | 95 | 8 | 31 | 8.4% | 144 | 79 |
| SEP | 2017 | 96 | 5 | 36 | 5.2% | 126 | 166 |
| OCT | 2017 | 85 | 9 | 45 | 10.6% | 174 | 61 |
| NOV | 2017 | 78 | 4 | 49 | 5.1% | 191 | 323 |
| DEC | 2017 | 74 | 2 | 51 | 2.7% | 183 | 109 |
| | | Change | | 112.50% | | | |

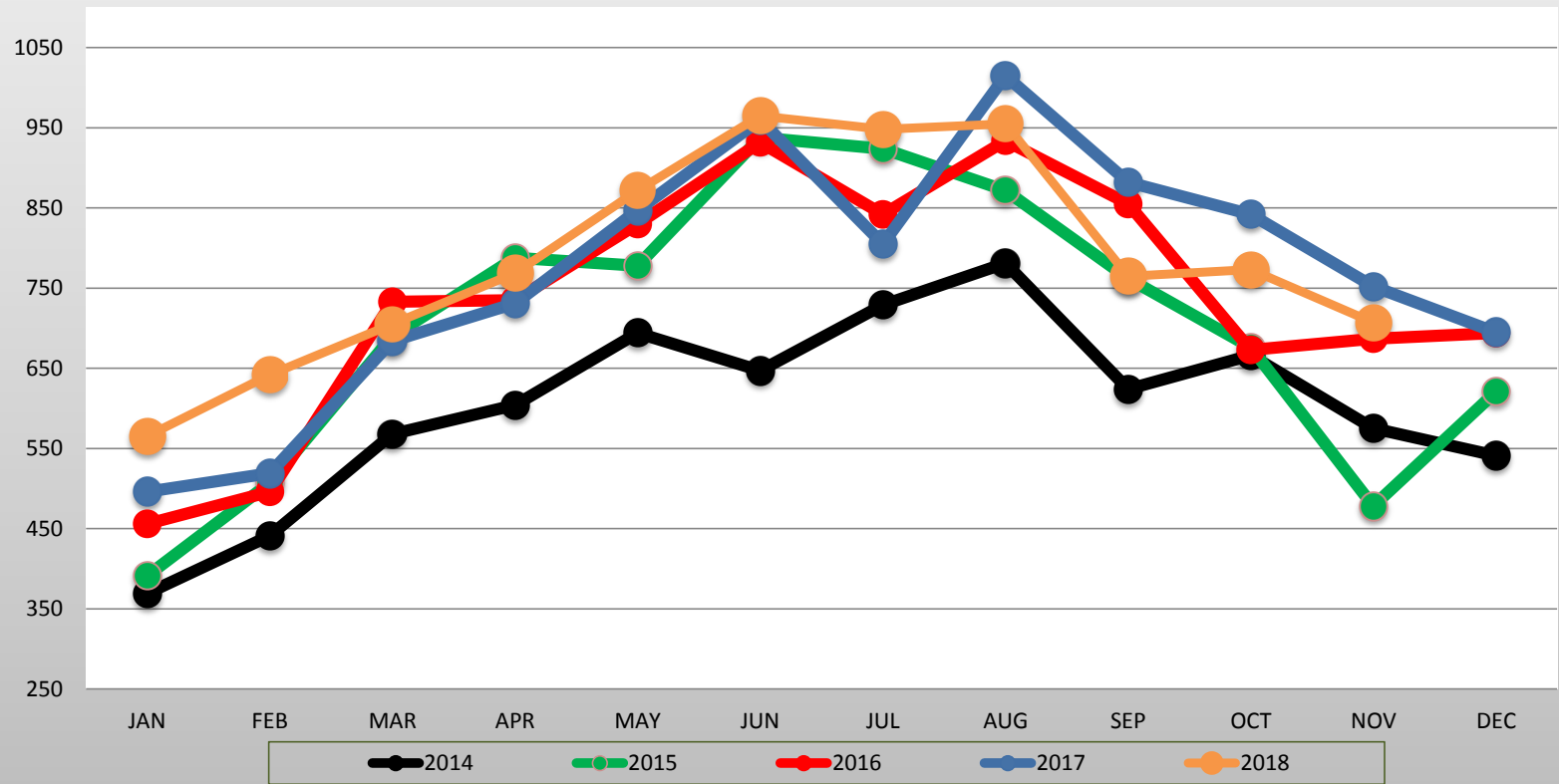
| | | Active | Units | YTD | Ratio | DOM | DOM |
|-----|------|----------|-------|--------|------------|--------|-------|
| | | Listings | Sold | Sales | Sales/List | Active | Solds |
| JAN | 2018 | 69 | 3 | 3 | 4.3% | 211 | 246 |
| FEB | 2018 | 74 | 3 | 6 | 4.1% | 195 | 37 |
| MAR | 2018 | 85 | 1 | 7 | 1.2% | 180 | 374 |
| APR | 2018 | 95 | 4 | 11 | 4.2% | 133 | 337 |
| MAY | 2018 | 101 | 8 | 19 | 7.9% | 109 | 133 |
| JUN | 2018 | 104 | 7 | 26 | 6.7% | 96 | 25 |
| JUL | 2018 | 116 | 3 | 29 | 2.6% | 116 | 52 |
| AUG | 2018 | 106 | 13 | 42 | 12.3% | 127 | 50 |
| SEP | 2018 | 108 | 6 | 48 | 5.6% | 139 | 88 |
| OCT | 2018 | 99 | 8 | 56 | 8.1% | 167 | 77 |
| NOV | 2018 | 97 | 4 | 60 | 4.1% | 171 | 236 |
| DEC | 2018 | | | | | | |
| | | Change | | 22.45% | | | 88 |

All Active Listings 2014-2018

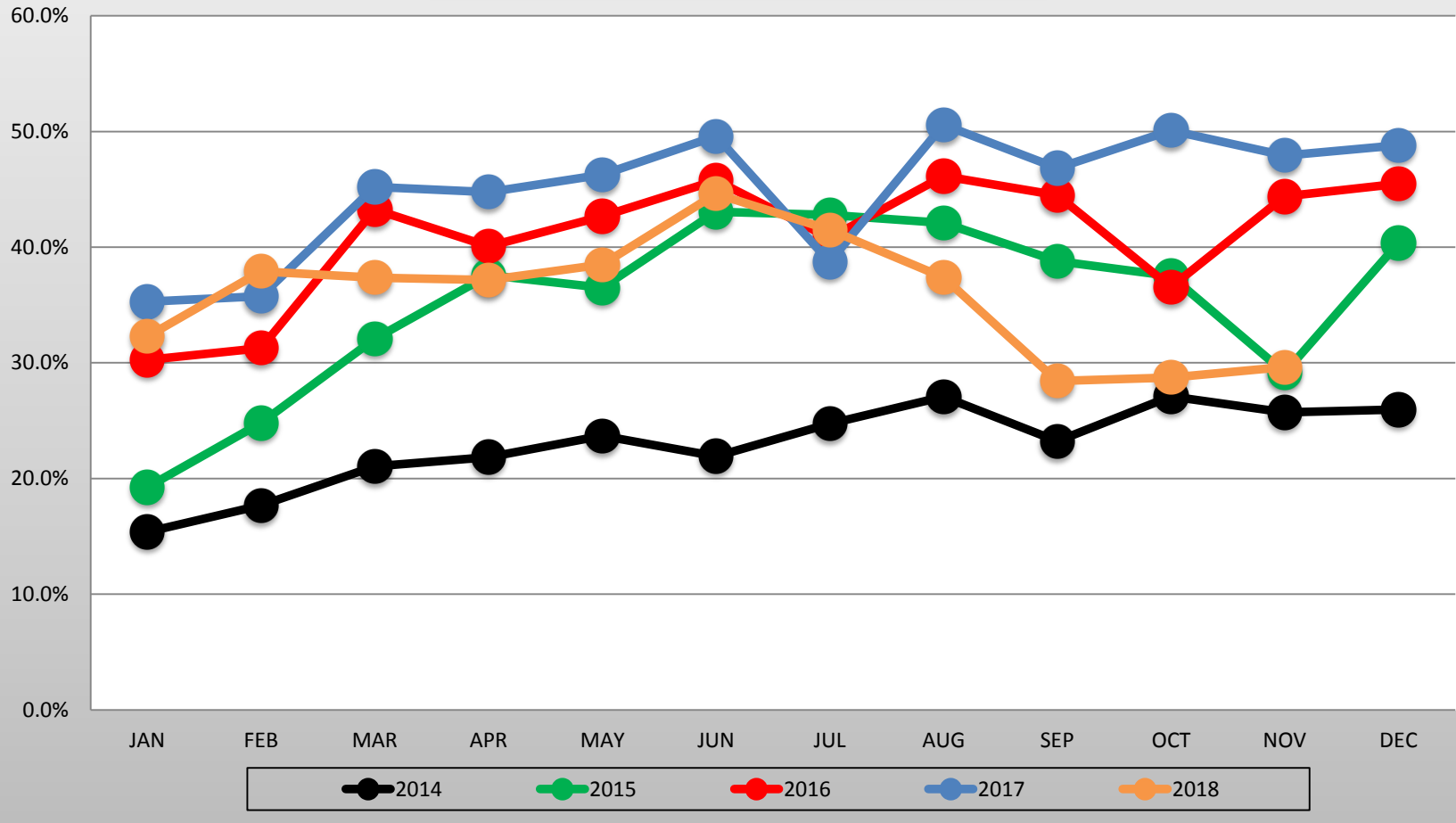


● 2014 ● 2015 ● 2016 ● 2017 ● 2018

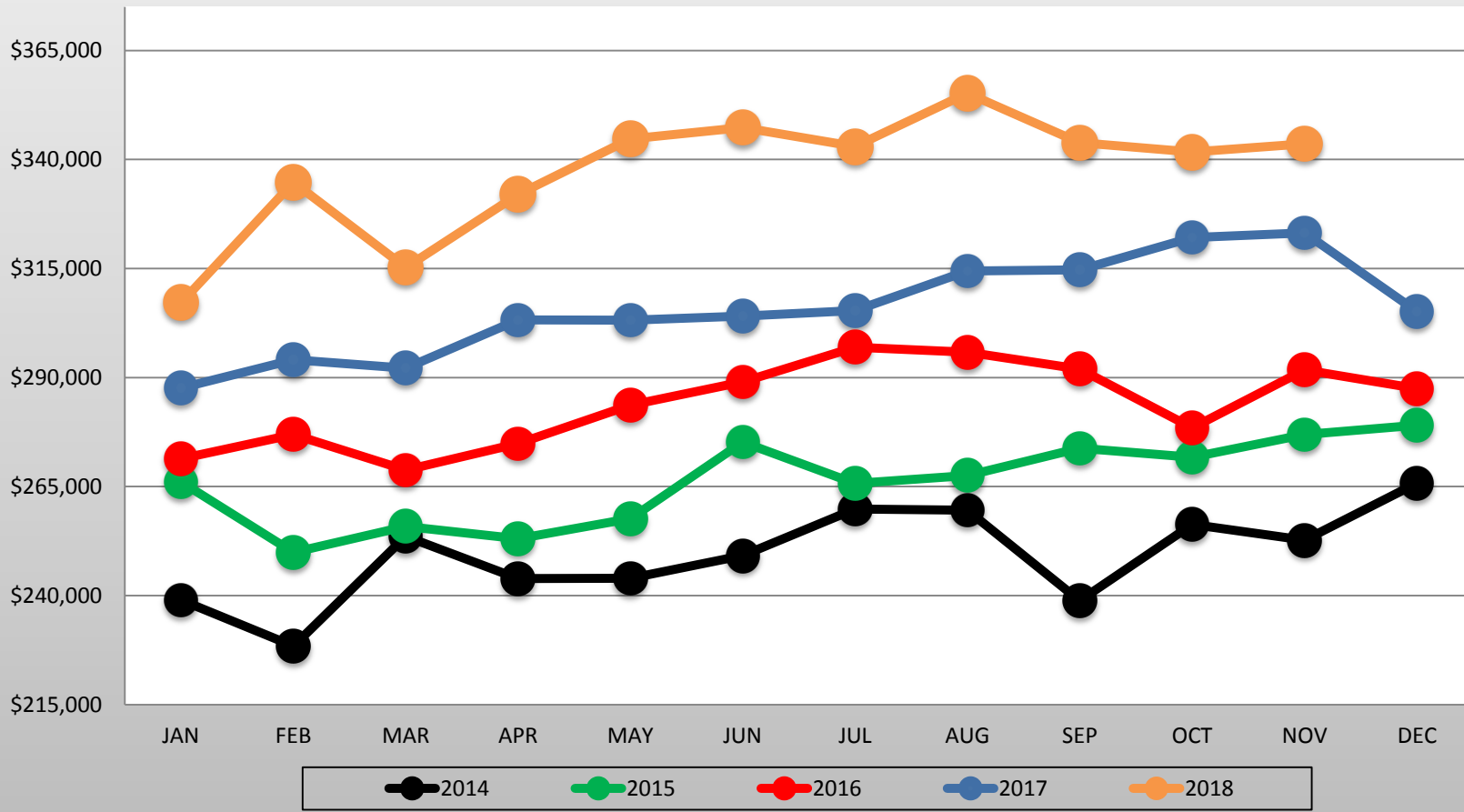
All Units Sold 2014- 2018



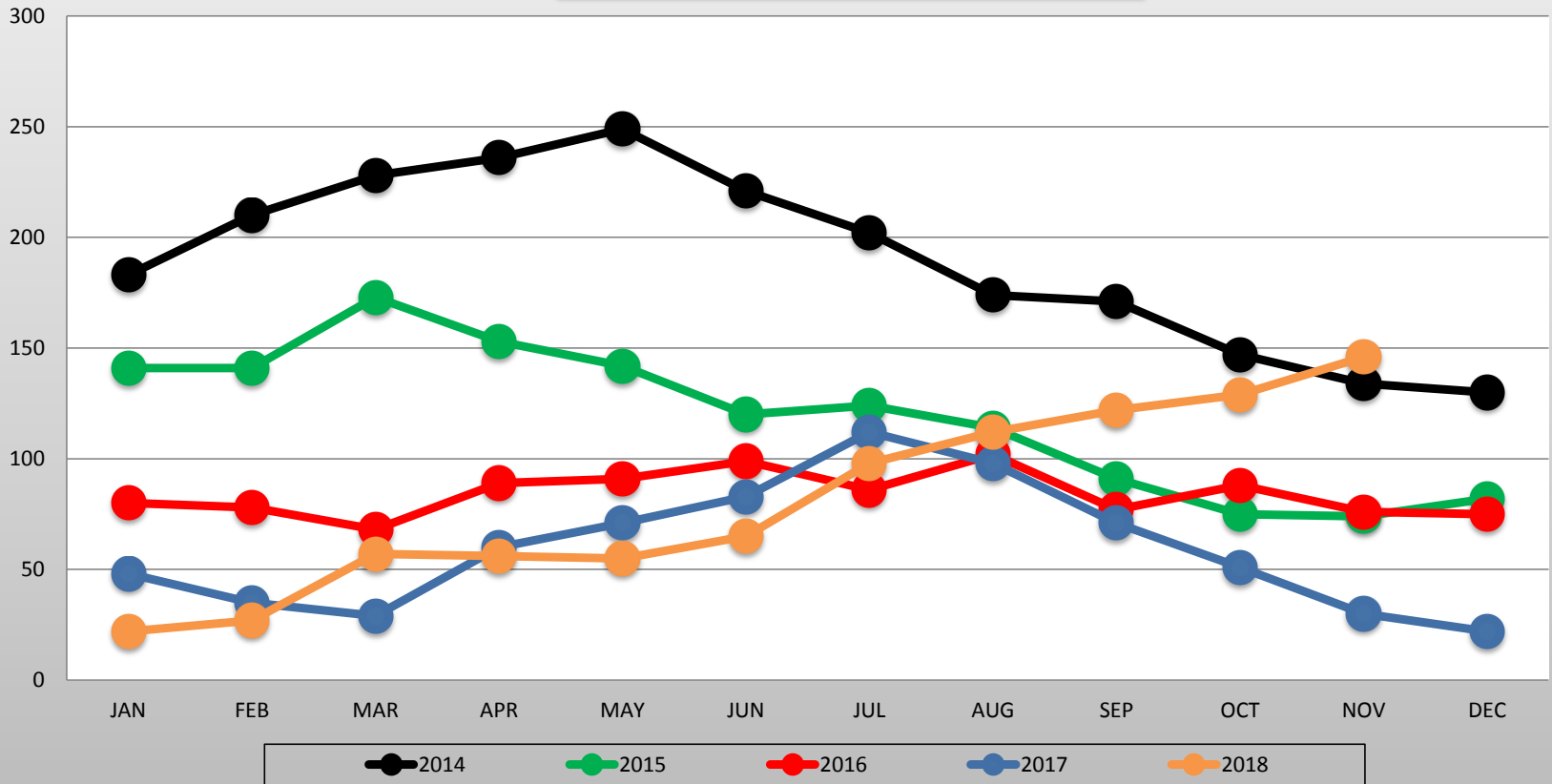
Percentage Ratio of Sold vs. Active



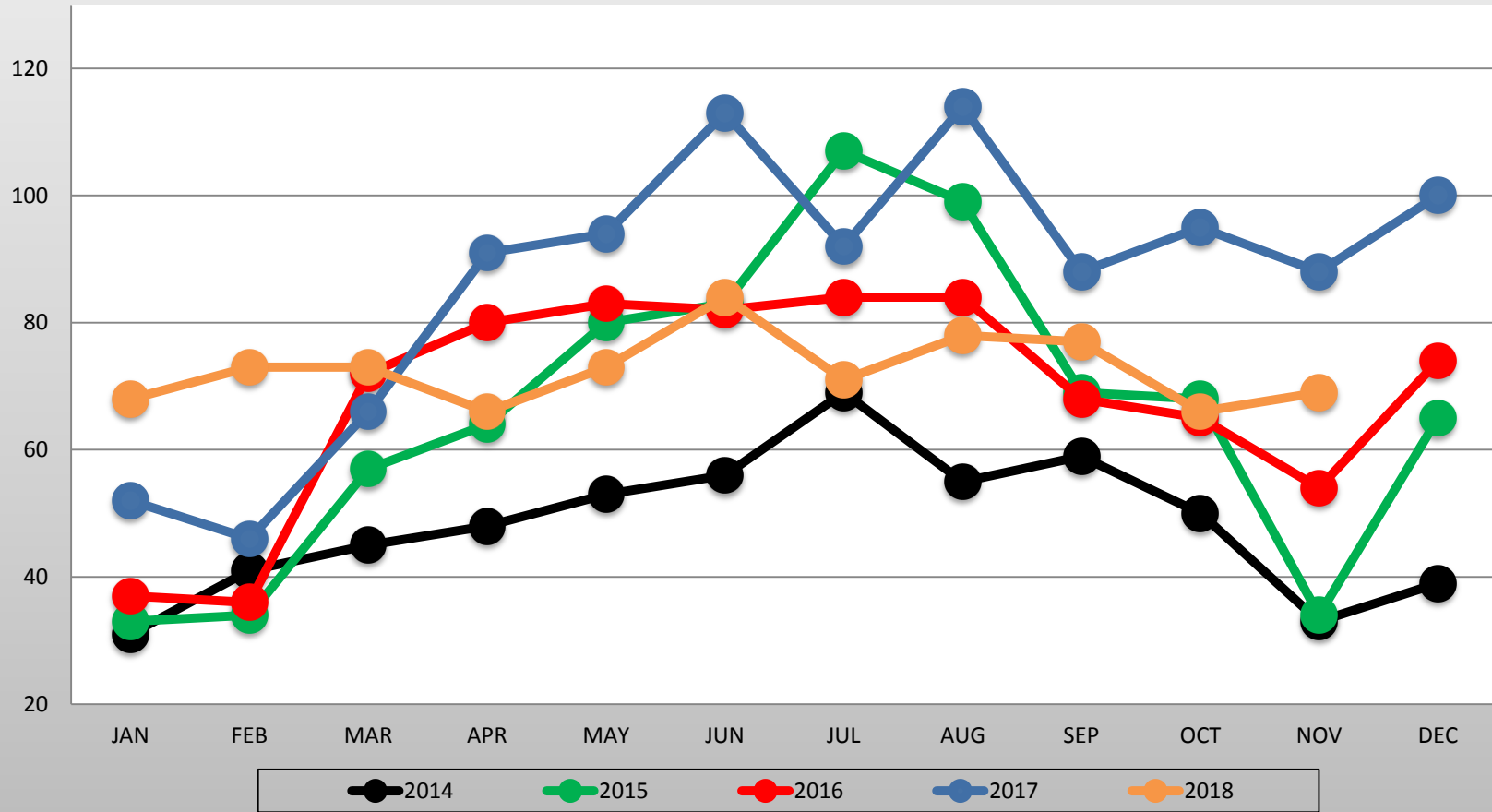
Average Sale Price 2014-2018



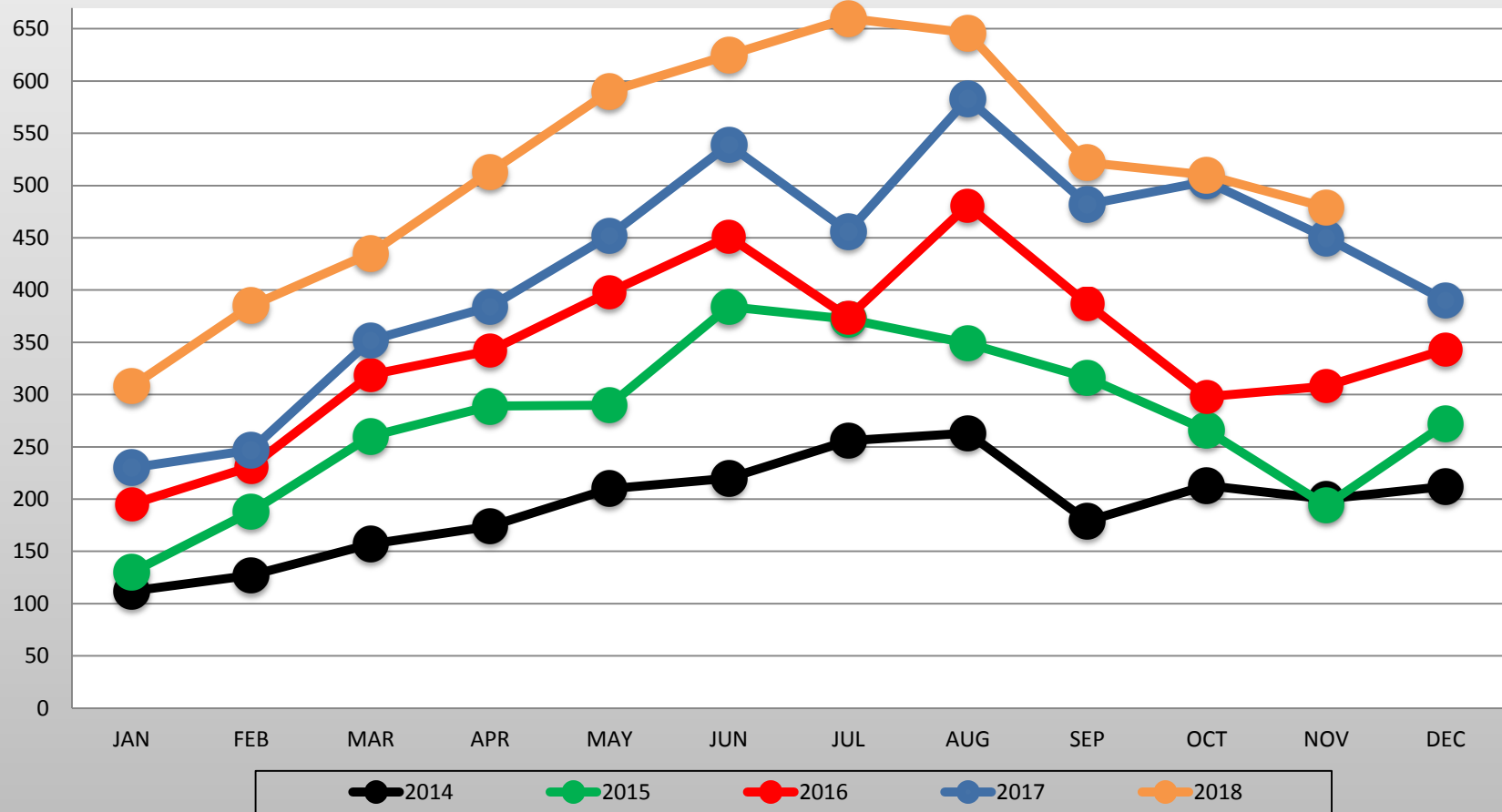
Active Condo Listings 2014-2018



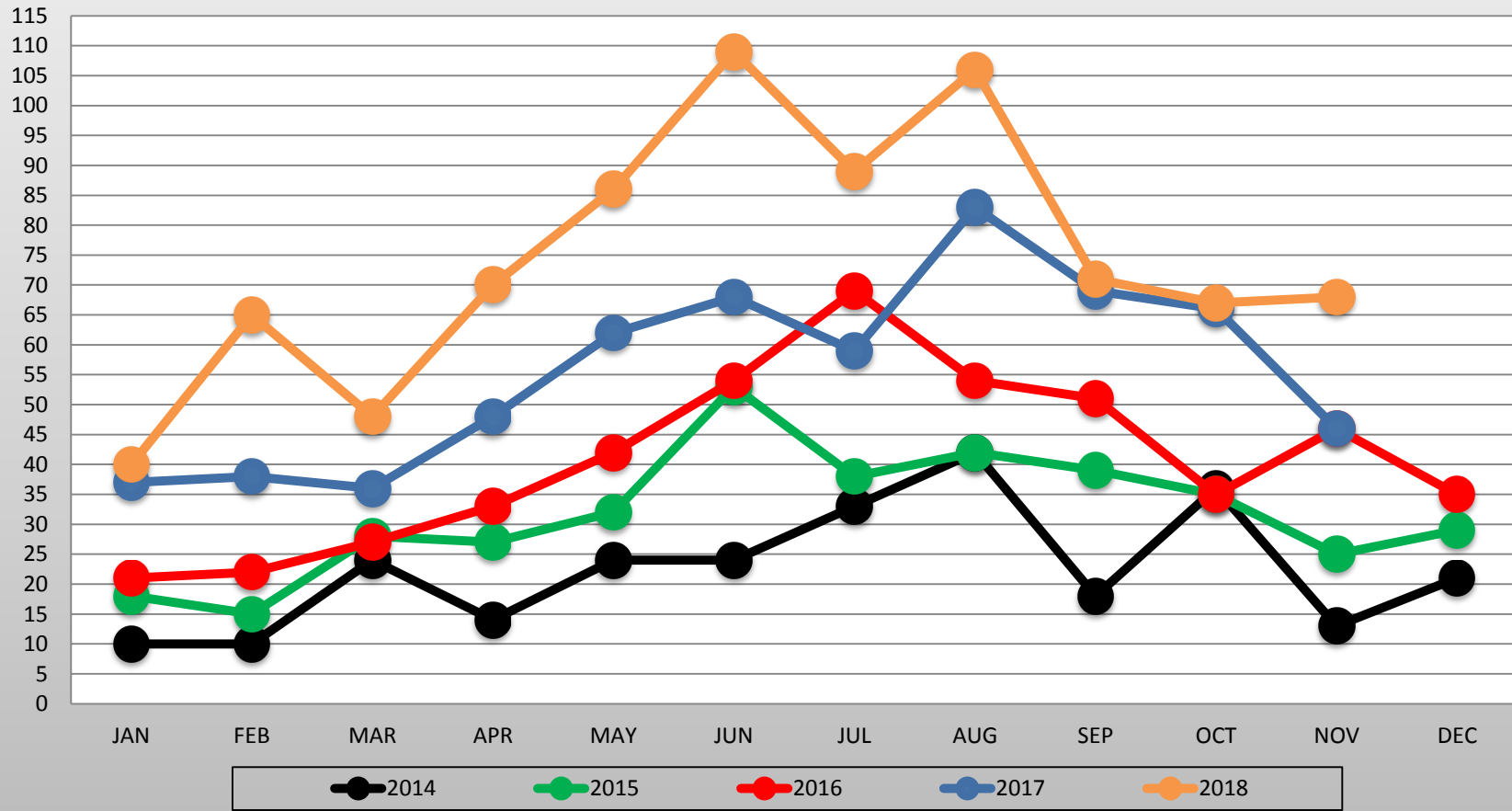
Condo's Sold 2014-2108



Solds \$250,000-\$499,999 2014-2018



Solds \$500,000 or more 2014-2018



Days on Market- Solds (Residential)2014-2018

