

# 2019 EXCELLENCE IN REAL ESTATE APPLICATION QUALIFICATION

The qualification period is January through December 2019. To receive the award, this application must be submitted to UCAR no later than **Friday, January 3, 2020**. Applicants may not have a violation of the NAR Code of Ethics or a violation from the Utah Division of Real Estate during the last two years. Applicants must be an active UCAR member (through 2019), with an active real estate license.

## NOTIFICATION

Email completed application to [nathan@ucaor.com](mailto:nathan@ucaor.com). You will receive **email notification** of receipt. If you do not receive notification, please contact UCAR. We will contact you regarding details and costs to have your picture advertised (optional). The awards will be distributed at the February 2020 Membership Luncheon.

## REALTOR® OF THE YEAR

Please fill the application out as completely and accurately as possible, factoring in all possible points (not just enough to obtain the award). Excellence in Real Estate applications will be considered nominations for the Realtor® of the Year award.

**Full Name (to be on award):** \_\_\_\_\_ **Brokerage:** \_\_\_\_\_

**Applicant Email:** \_\_\_\_\_ **Applicant Phone:** \_\_\_\_\_

### PART 1: PARTICIPATION

- UAR Convention 30 pts \_\_\_\_\_
- NAR Convention 25 pts each \_\_\_\_\_
- Realtor® Day at Legislature 10 pts \_\_\_\_\_
- Membership Luncheons 5 pts each \_\_\_\_\_
- Years active-NAR (w/ no ethics violations) 1 pt/yr \_\_\_\_\_
- Other RE conferences (must include documentation) 5 pts/day (max 20) \_\_\_\_\_
- RPAC contributions to UCAR
- \$40 (Fair Share)-\$99 5 pts \_\_\_\_\_
- \$100-\$249 10 pts \_\_\_\_\_
- \$250-\$499 15 pts \_\_\_\_\_
- \$500-\$999 20 pts \_\_\_\_\_
- \$1000+ 25 pts \_\_\_\_\_

**TOTAL PART 1 POINTS:**

### PART 2: LEADERSHIP & UCAR INVOLVEMENT\*

- LEADERSHIP**
- President 50 pts \_\_\_\_\_
- Any Other Executive Committee Member (Pres. Elect, Treasurer, etc.) 35 pts \_\_\_\_\_
- Board Member 30 pts \_\_\_\_\_
- Past President 5 pts \_\_\_\_\_
- Committee Chair/Vice Chair (with 50% attendance)
- List \_\_\_\_\_ 25 pts \_\_\_\_\_
- Committee Member (with 50% attendance) (3 MAX)
- List \_\_\_\_\_ 15 pts each \_\_\_\_\_
- List \_\_\_\_\_ 15 pts each \_\_\_\_\_
- List \_\_\_\_\_ 15 pts each \_\_\_\_\_
- UCAR INVOLVEMENT**
- \*See attached for a list of activities
- Tech Classes 1 pt each (max 10) \_\_\_\_\_
- Leadership Series 2 pt each (max 8) \_\_\_\_\_
- Board Tour 2 pts each (max 20) \_\_\_\_\_
- UCAR Events 2 pts each (max 20) \_\_\_\_\_
- WCR Socials/Events 1 pt each (max 10) \_\_\_\_\_
- UCAR Booth Volunteer 10 pts \_\_\_\_\_
- RPAC Activities 5 pts each \_\_\_\_\_

**TOTAL PART 2 POINTS:**

### PART 3: EDUCATION

- Ethics Course 10 pts \_\_\_\_\_
- CE Credits\* (excluding designation, certification, REALTOR® Day at Legislature & Code of Ethics Classes) 2 pts/hr above 9 CE (max 30) \_\_\_\_\_
- \* Proof of completion may be requested
- 2019 Classes toward NAR or UAR
- Designation/Certification\* (ABR, AHWD, ALC, BPOR, CCIM, CIPS, CPM, CRB, CRE, CRETS, CRS, e-PRO, GREEN, GRI, MRP, PMN, RCE, RSPS, SFR, SRS, SIOR, SRES, Etc.)
- ANY NAR or UAR Designation is eligible
- \*MUST provide proof of completion. Attach to application 10 pts each (max 40 pts) \_\_\_\_\_

- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Course \_\_\_\_\_ Date \_\_\_\_\_
- Current, ACTIVE NAR Designations/Certifications held\* 10 pts each (max 40 pts) \_\_\_\_\_
- \* Proof of completion may be requested
- List \_\_\_\_\_
- List \_\_\_\_\_
- List \_\_\_\_\_
- List \_\_\_\_\_
- Other Real Estate Industry Related Courses and Conferences\*+ 1 pt/hr (max 10) \_\_\_\_\_
- \* Must include proof of completion
- +Points subject to committee review

**TOTAL PART 3 POINTS:**

### PART 4: PRODUCTION

- Current PB or Branch Manager 25 pts \_\_\_\_\_
- Associate Broker License 15 pts \_\_\_\_\_
- PRODUCTION - \*Must provide proof of volume for shared transactions, such as a team
- Calculate by transactions OR sales volume: 1 pt/transaction (min 6, max 25) \_\_\_\_\_
- OR**
- 5 pts/million sales volume (max 25) \_\_\_\_\_
- PROPERTY MANAGEMENT 1 pt/2 units managed (max 25) \_\_\_\_\_
- TOTAL PART 4 POINTS:**

### PART 5: COMMUNITY AND CIVIC SERVICE

- Elected in city, county, or state office 50 pts \_\_\_\_\_
- Planning Commission Appointee 35 pts \_\_\_\_\_
- City Committee Chair, Vice Chair, Precinct Chair 25 pts \_\_\_\_\_
- Election Judge 20 pts \_\_\_\_\_
- Member of City Committee, City or County delegate, City liaison 15 pts \_\_\_\_\_
- Attended City Council Meetings 5 pts/mtg (max 20) \_\_\_\_\_
- Call to Action 1 pt each (max 2) \_\_\_\_\_
- Other Volunteer Community Service\* 5 pts/organization each (max 15) \_\_\_\_\_
- \*List Organization & explanation:

**TOTAL PART 5 POINTS:**

A minimum of **130 points** total is required. Points must be earned in **EVERY SECTION** to qualify for the Excellence in Real Estate award. Applications are subject to audit.

**GRAND TOTAL:**

APPLICANT SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_  
BROKER SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

EMAIL COMPLETED FORM TO [NATHAN@UCAOR.COM](mailto:NATHAN@UCAOR.COM) OR DELIVER TO UCAR OFFICE.

**\*NO LATE APPLICATIONS WILL BE ACCEPTED\***

IF YOU DO NOT RECEIVE A NOTIFICATION OF RECEIPT AFTER EMAILING, PLEASE CONTACT UCAR.