

# 2020 ROOKIE OF THE YEAR APPLICATION

## ELIGIBILITY

1. The nominee must have an active salesperson's license and have NO prior sales experience in the real estate industry.
2. The nominee must apply within the first 24 months of original licensing activation.
3. The accomplishments listed must be for any 12 consecutive months during the agent's first 18 months after licensing.
4. Applicants must have met the criteria prior to December 31, 2020.
5. Any broker may submit an application for their finest agents.
6. An individual can only apply for Rookie of the Year once.
7. Applicant must have demonstrated ethical conduct. Someone having been found guilty of unethical conduct will not be considered.
8. Any application received that does not contain all of the required criteria will be rejected.
9. Finalists will be audited by the Awards Committee.

## APPLICATION REQUIREMENTS

1. Rookie of the Year application
2. Letter of recommendation from Broker, including additional pertinent information as it relates to the nominee's cooperation with associates, observation of the Code of Ethics, etc.
3. A biographical sketch (no more than 500 words) written by the applicant (see below)
4. The broker's transaction log
5. Fill out and submit the Excellence in Real Estate application

## CONSIDERATION

The following areas will be considered, and as such, your résumé should treat them specifically

1. Professionalism, especially as illustrated in the letter of recommendation from the broker
2. Board and community activities
3. Education (college, real estate, etc.), courses taken, real estate designations, etc.
4. Volume and number of transactions

## APPLICATION

The application is due by **JANUARY 15, 2020 at 5:00 pm**

The application may be delivered to the UCAR office or emailed to [nathan@ucaor.com](mailto:nathan@ucaor.com)

If the application is emailed, you will receive **notification of receipt**. If you do not, please contact the UCAR office.

The award will be distributed at the February 2021 Membership Luncheon

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1. Name: \_\_\_\_\_  
Company: \_\_\_\_\_
2. How long has the nominee been in the business: \_\_\_\_\_  
List companies with whom you have been licensed: \_\_\_\_\_  
\_\_\_\_\_
3. How many listings did the nominee take? \_\_\_\_\_  
How many processed through the MLS? \_\_\_\_\_  
Total listings: \_\_\_\_\_
4. How many closed sales? \_\_\_\_\_
5. Gross dollar volume of sales (as shown on broker's transaction log) \_\_\_\_\_
6. Is the nominee part of a team?        YES    NO  
If yes, please describe type of involvement: \_\_\_\_\_  
\_\_\_\_\_
7. Has the nominee been involved in any arbitration or litigation?    YES    NO  
If yes, please explain: \_\_\_\_\_  
\_\_\_\_\_
8. Board activities, committee work, etc. \_\_\_\_\_  
\_\_\_\_\_
9. Community involvement \_\_\_\_\_  
\_\_\_\_\_
10. Education, professional background, etc. \_\_\_\_\_  
\_\_\_\_\_

I hereby certify that the facts submitted are true and correct to the best of my knowledge. I understand that the information submitted is subject to an audit by the Utah Central Association of REALTORS®.

Nominee Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Broker Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Submit this application by January 15, 2021 at 5:00 pm at the UCAR office or email to [nathan@ucaor.com](mailto:nathan@ucaor.com). You will receive a **notification of receipt**. If you do not, please contact the UCAR office as it is likely your application was not received.