

Housing Supply Overview

This research report is provided by the Utah Association of REALTORS® and includes data from UtahRealEstate.com, Iron County MLS, Washington County MLS and Park City MLS



April 2021

April was another strong month for home sales across most market segments. The busy spring market continues to see many multiple offer situations driving sales prices above asking price. Strong buyer demand and limited housing supply show no signs of easing soon, pointing to a continuation of this market trend through spring and into summer. For the 12-month period spanning May 2020 through April 2021, Closed Sales in the state of Utah were up 12.5 percent overall. The price range with the largest gain in sales was the \$750,001 and Above range, where they increased 105.8 percent.

The overall Median Sales Price was up 13.6 percent to \$370,267. The property type with the largest price gain was the Single-Family segment, where prices increased 14.3 percent to \$400,000. The price range that tended to sell the quickest was the \$200,001 to \$300,000 range at 25 days; the price range that tended to sell the slowest was the \$750,001 and Above range at 75 days.

Market-wide, inventory levels were down 64.1 percent. The property type that lost the least inventory was the Single-Family segment, where it decreased 62.5 percent. That amounts to 1.0 months supply for Single-Family homes and 0.6 months supply for Townhouse-Condo.

Quick Facts

+ 105.8%

+ 20.0%

+ 23.1%

Price Range With the
Strongest Sales:

\$750,001 and Above

Bedroom Count With the
Strongest Sales:

2 Bedrooms or Less

Property Type With the
Strongest Sales:

Townhouse-Condo

| | |
|---|---|
| Closed Sales | 2 |
| Days on Market Until Sale | 3 |
| Median Sales Price | 4 |
| Percent of Original List Price Received | 5 |
| Inventory of Homes for Sale | 6 |
| Months Supply of Inventory | 7 |

This report is based on data provided by UtahRealEstate.com, the Iron County Multiple Listing Service, the Washington County Multiple Listing Service and the Park City Multiple Listing Service.

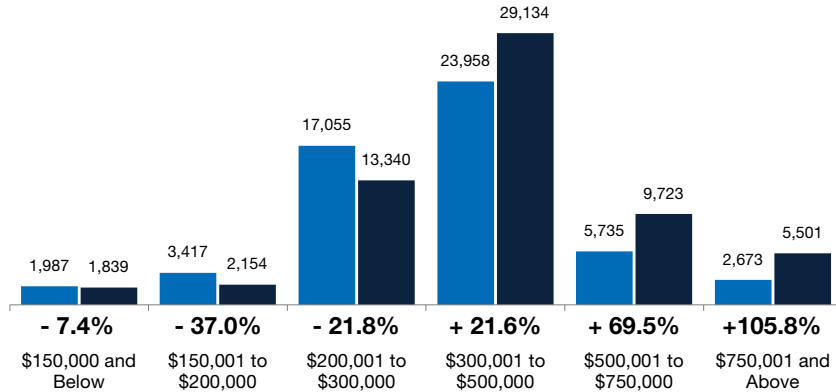


Closed Sales

A count of the actual sales that have closed.
Based on a rolling 12-month total.

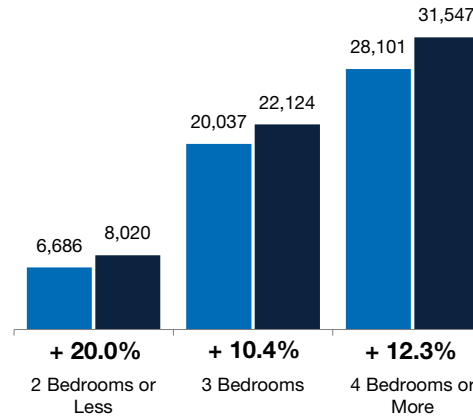
By Price Range

■ 4-2020 ■ 4-2021



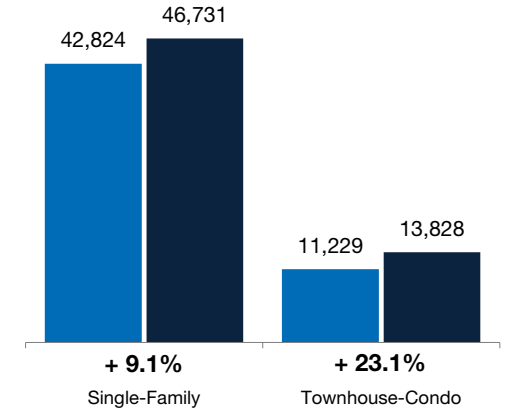
By Bedroom Count

■ 4-2020 ■ 4-2021



By Property Type

■ 4-2020 ■ 4-2021



All Properties

By Price Range

| | 4-2020 | 4-2021 | Change |
|-------------------------|---------------|---------------|----------------|
| \$150,000 and Below | 1,987 | 1,839 | - 7.4% |
| \$150,001 to \$200,000 | 3,417 | 2,154 | - 37.0% |
| \$200,001 to \$300,000 | 17,055 | 13,340 | - 21.8% |
| \$300,001 to \$500,000 | 23,958 | 29,134 | + 21.6% |
| \$500,001 to \$750,000 | 5,735 | 9,723 | + 69.5% |
| \$750,001 and Above | 2,673 | 5,501 | + 105.8% |
| All Price Ranges | 54,825 | 61,691 | + 12.5% |

Single-Family

| 4-2020 | 4-2021 | Change |
|---------------|---------------|---------------|
| 1,322 | 1,364 | + 3.2% |
| 1,741 | 990 | - 43.1% |
| 11,136 | 6,954 | - 37.6% |
| 21,036 | 23,744 | + 12.9% |
| 5,337 | 8,955 | + 67.8% |
| 2,252 | 4,724 | + 109.8% |
| 42,824 | 46,731 | + 9.1% |

Townhouse-Condo

| | 4-2020 | 4-2021 | Change |
|--|---------------|---------------|----------------|
| | 535 | 350 | - 34.6% |
| | 1,547 | 1,017 | - 34.3% |
| | 5,803 | 6,124 | + 5.5% |
| | 2,779 | 5,111 | + 83.9% |
| | 333 | 658 | + 97.6% |
| | 232 | 568 | + 144.8% |
| | 11,229 | 13,828 | + 23.1% |

By Bedroom Count

| | 4-2020 | 4-2021 | Change |
|---------------------------|---------------|---------------|----------------|
| 2 Bedrooms or Less | 6,686 | 8,020 | + 20.0% |
| 3 Bedrooms | 20,037 | 22,124 | + 10.4% |
| 4 Bedrooms or More | 28,101 | 31,547 | + 12.3% |
| All Bedroom Counts | 54,825 | 61,691 | + 12.5% |

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|---------------|---------------|---------------|---------------|---------------|----------------|
| 2,845 | 3,222 | + 13.3% | 3,406 | 4,171 | + 22.5% |
| 13,267 | 13,902 | + 4.8% | 6,500 | 7,794 | + 19.9% |
| 26,712 | 29,607 | + 10.8% | 1,322 | 1,863 | + 40.9% |
| 42,824 | 46,731 | + 9.1% | 11,229 | 13,828 | + 23.1% |

Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

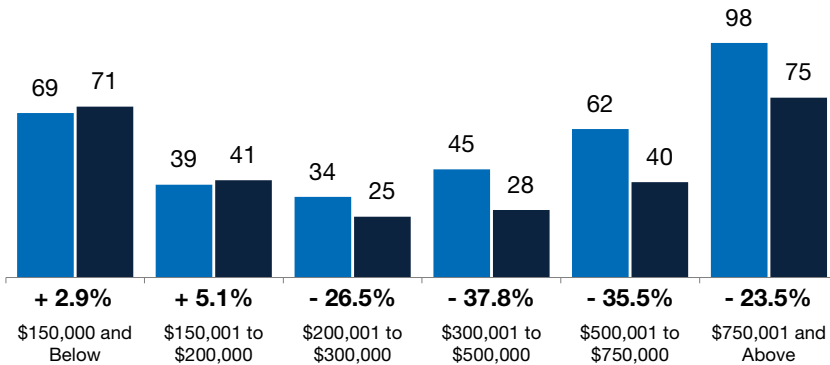
Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month.
Based on a rolling 12-month average.



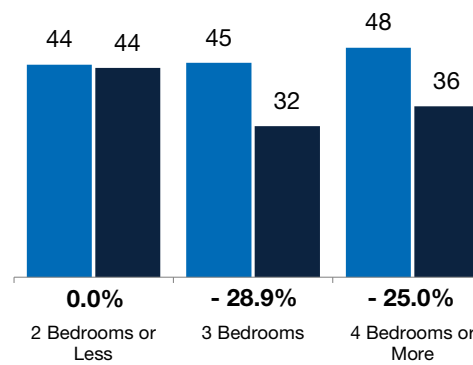
By Price Range

■ 4-2020 ■ 4-2021



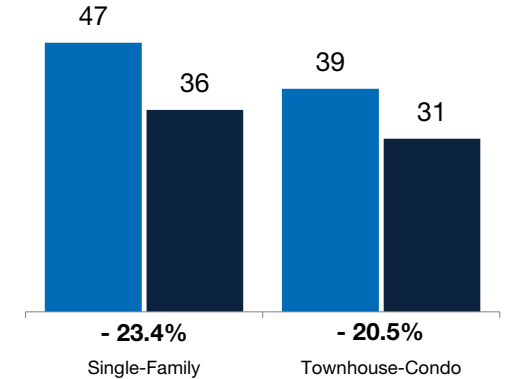
By Bedroom Count

■ 4-2020 ■ 4-2021



By Property Type

■ 4-2020 ■ 4-2021



All Properties

By Price Range

| | 4-2020 | 4-2021 | Change |
|-------------------------|-----------|-----------|----------------|
| \$150,000 and Below | 69 | 71 | + 2.9% |
| \$150,001 to \$200,000 | 39 | 41 | + 5.1% |
| \$200,001 to \$300,000 | 34 | 25 | - 26.5% |
| \$300,001 to \$500,000 | 45 | 28 | - 37.8% |
| \$500,001 to \$750,000 | 62 | 40 | - 35.5% |
| \$750,001 and Above | 98 | 75 | - 23.5% |
| All Price Ranges | 46 | 35 | - 23.9% |

Single-Family

| 4-2020 | 4-2021 | Change |
|-----------|-----------|----------------|
| 78 | 76 | - 2.6% |
| 48 | 55 | + 14.6% |
| 33 | 27 | - 18.2% |
| 45 | 27 | - 40.0% |
| 60 | 38 | - 36.7% |
| 96 | 73 | - 24.0% |
| 47 | 36 | - 23.4% |

Townhouse-Condo

| | 4-2020 | 4-2021 | Change |
|--|--------|--------|---------|
| | 44 | 49 | + 11.4% |
| | 27 | 28 | + 3.7% |
| | 34 | 23 | - 32.4% |
| | 47 | 30 | - 36.2% |
| | 79 | 61 | - 22.8% |
| | 102 | 75 | - 26.5% |
| | 39 | 31 | - 20.5% |

By Bedroom Count

| | 4-2020 | 4-2021 | Change |
|---------------------------|-----------|-----------|----------------|
| 2 Bedrooms or Less | 44 | 44 | 0.0% |
| 3 Bedrooms | 45 | 32 | - 28.9% |
| 4 Bedrooms or More | 48 | 36 | - 25.0% |
| All Bedroom Counts | 46 | 35 | - 23.9% |

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|--------|--------|---------|--------|--------|---------|
| 49 | 45 | - 8.2% | 36 | 37 | + 2.8% |
| 47 | 34 | - 27.7% | 40 | 26 | - 35.0% |
| 48 | 35 | - 27.1% | 45 | 36 | - 20.0% |
| 47 | 36 | - 23.4% | 39 | 31 | - 20.5% |

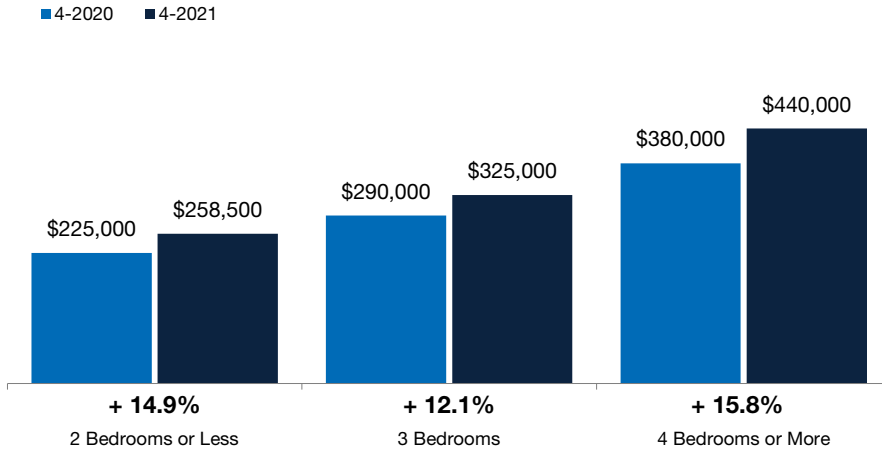
Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

Median Sales Price

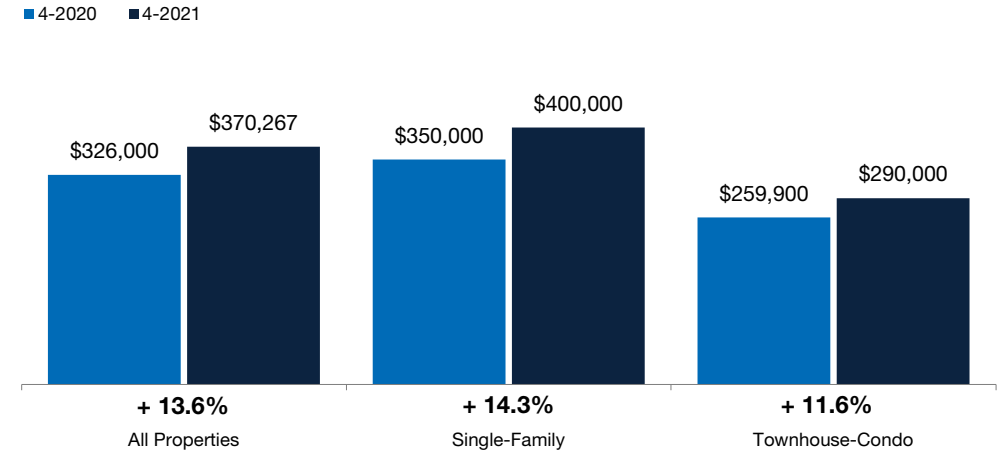
The number of properties available for sale in active status at the end of the most recent month.
Based on a rolling 12-month average.



By Bedroom Count



By Property Type



All Properties

| By Bedroom Count | 4-2020 | 4-2021 | Change |
|---------------------------|------------------|------------------|----------------|
| 2 Bedrooms or Less | \$225,000 | \$258,500 | + 14.9% |
| 3 Bedrooms | \$290,000 | \$325,000 | + 12.1% |
| 4 Bedrooms or More | \$380,000 | \$440,000 | + 15.8% |
| All Bedroom Counts | \$326,000 | \$370,267 | + 13.6% |

Single-Family

| 4-2020 | 4-2021 | Change |
|------------------|------------------|----------------|
| \$240,000 | \$275,000 | + 14.6% |
| \$309,950 | \$350,000 | + 12.9% |
| \$385,000 | \$445,050 | + 15.6% |
| \$350,000 | \$400,000 | + 14.3% |

Townhouse-Condo

| 4-2020 | 4-2021 | Change |
|------------------|------------------|----------------|
| \$215,000 | \$244,000 | + 13.5% |
| \$266,000 | \$293,562 | + 10.4% |
| \$319,250 | \$360,000 | + 12.8% |
| \$259,900 | \$290,000 | + 11.6% |

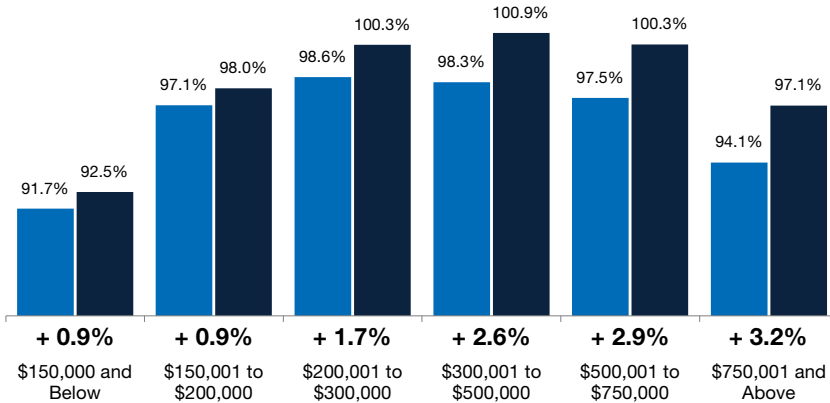
Figures on this page are based upon a rolling 12-month calculation to account for small sample sizes in certain segments.

Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**

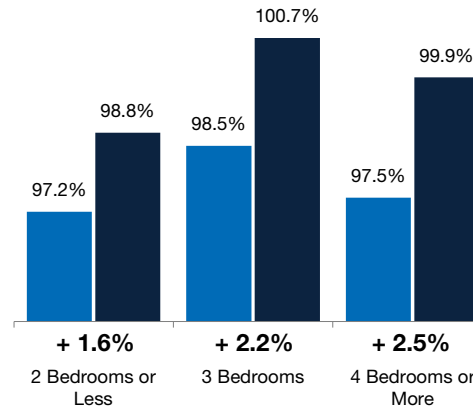
By Price Range

■ 4-2020 ■ 4-2021



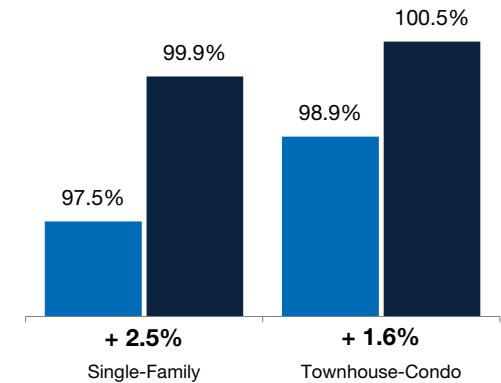
By Bedroom Count

■ 4-2020 ■ 4-2021



By Property Type

■ 4-2020 ■ 4-2021



All Properties

By Price Range

| | 4-2020 | 4-2021 | Change |
|-------------------------|--------------|---------------|---------------|
| \$150,000 and Below | 91.7% | 92.5% | + 0.9% |
| \$150,001 to \$200,000 | 97.1% | 98.0% | + 0.9% |
| \$200,001 to \$300,000 | 98.6% | 100.3% | + 1.7% |
| \$300,001 to \$500,000 | 98.3% | 100.9% | + 2.6% |
| \$500,001 to \$750,000 | 97.5% | 100.3% | + 2.9% |
| \$750,001 and Above | 94.1% | 97.1% | + 3.2% |
| All Price Ranges | 97.8% | 100.0% | + 2.2% |

Single-Family

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|--------|--------|--------|--------|--------|--------|
| 89.5% | 91.4% | + 2.1% | 96.8% | 95.5% | - 1.3% |
| 95.7% | 96.7% | + 1.0% | 98.7% | 99.0% | + 0.3% |
| 98.3% | 100.0% | + 1.7% | 99.2% | 100.6% | + 1.4% |
| 98.2% | 100.9% | + 2.7% | 99.4% | 101.3% | + 1.9% |
| 97.6% | 100.4% | + 2.9% | 96.7% | 99.1% | + 2.5% |
| 93.5% | 96.9% | + 3.6% | 96.3% | 98.9% | + 2.7% |
| 97.5% | 99.9% | + 2.5% | 98.9% | 100.5% | + 1.6% |

Townhouse-Condo

| | 4-2020 | 4-2021 | Change |
|--|--------|--------|--------|
| | 96.8% | 95.5% | - 1.3% |
| | 98.7% | 99.0% | + 0.3% |
| | 99.2% | 100.6% | + 1.4% |
| | 99.4% | 101.3% | + 1.9% |
| | 96.7% | 99.1% | + 2.5% |
| | 96.3% | 98.9% | + 2.7% |
| | 98.9% | 100.5% | + 1.6% |

By Bedroom Count

| | 4-2020 | 4-2021 | Change |
|---------------------------|--------------|---------------|---------------|
| 2 Bedrooms or Less | 97.2% | 98.8% | + 1.6% |
| 3 Bedrooms | 98.5% | 100.7% | + 2.2% |
| 4 Bedrooms or More | 97.5% | 99.9% | + 2.5% |
| All Bedroom Counts | 97.8% | 100.0% | + 2.2% |

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|--------------|--------------|---------------|--------------|---------------|---------------|
| 96.2% | 98.1% | + 2.0% | 98.2% | 99.4% | + 1.2% |
| 98.1% | 100.5% | + 2.4% | 99.4% | 101.1% | + 1.7% |
| 97.4% | 99.8% | + 2.5% | 98.6% | 100.5% | + 1.9% |
| 97.5% | 99.9% | + 2.5% | 98.9% | 100.5% | + 1.6% |

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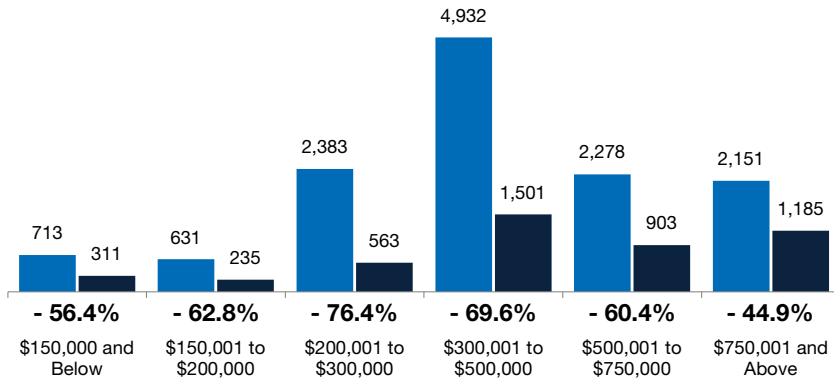
Inventory of Homes for Sale

The number of properties available for sale in active status at the end of the most recent month.
Based on one month of activity.



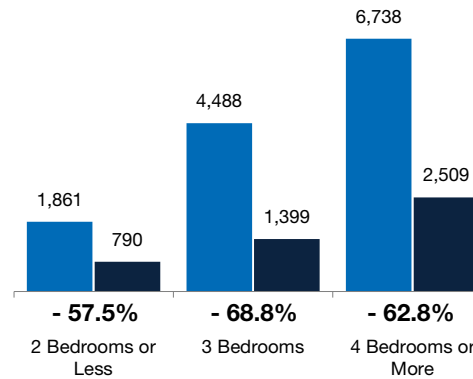
By Price Range

■ 4-2020 ■ 4-2021



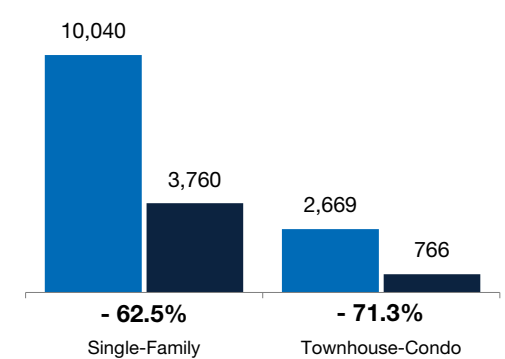
By Bedroom Count

■ 4-2020 ■ 4-2021



By Property Type

■ 4-2020 ■ 4-2021



All Properties

By Price Range

| | 4-2020 | 4-2021 | Change |
|-------------------------|---------------|--------------|----------------|
| \$150,000 and Below | 713 | 311 | - 56.4% |
| \$150,001 to \$200,000 | 631 | 235 | - 62.8% |
| \$200,001 to \$300,000 | 2,383 | 563 | - 76.4% |
| \$300,001 to \$500,000 | 4,932 | 1,501 | - 69.6% |
| \$500,001 to \$750,000 | 2,278 | 903 | - 60.4% |
| \$750,001 and Above | 2,151 | 1,185 | - 44.9% |
| All Price Ranges | 13,088 | 4,698 | - 64.1% |

Single-Family

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|--------|--------|---------|--------|--------|---------|
| 510 | 235 | - 53.9% | 160 | 69 | - 56.9% |
| 410 | 188 | - 54.1% | 194 | 43 | - 77.8% |
| 1,362 | 378 | - 72.2% | 978 | 165 | - 83.1% |
| 4,000 | 1,125 | - 71.9% | 839 | 333 | - 60.3% |
| 1,985 | 824 | - 58.5% | 226 | 53 | - 76.5% |
| 1,773 | 1,010 | - 43.0% | 272 | 103 | - 62.1% |
| 10,040 | 3,760 | - 62.5% | 2,669 | 766 | - 71.3% |

Townhouse-Condo

| | 4-2020 | 4-2021 | Change |
|--|--------|--------|---------|
| | 160 | 69 | - 56.9% |
| | 194 | 43 | - 77.8% |
| | 978 | 165 | - 83.1% |
| | 839 | 333 | - 60.3% |
| | 226 | 53 | - 76.5% |
| | 272 | 103 | - 62.1% |
| | 2,669 | 766 | - 71.3% |

By Bedroom Count

| | 4-2020 | 4-2021 | Change |
|---------------------------|---------------|--------------|----------------|
| 2 Bedrooms or Less | 1,861 | 790 | - 57.5% |
| 3 Bedrooms | 4,488 | 1,399 | - 68.8% |
| 4 Bedrooms or More | 6,738 | 2,509 | - 62.8% |
| All Bedroom Counts | 13,088 | 4,698 | - 64.1% |

| 4-2020 | 4-2021 | Change | 4-2020 | 4-2021 | Change |
|--------|--------|---------|--------|--------|---------|
| 841 | 378 | - 55.1% | 789 | 304 | - 61.5% |
| 2,931 | 989 | - 66.3% | 1,442 | 363 | - 74.8% |
| 6,268 | 2,393 | - 61.8% | 438 | 99 | - 77.4% |
| 10,040 | 3,760 | - 62.5% | 2,669 | 766 | - 71.3% |

Figures on this page are based upon a snapshot of active listings at the end of the month.

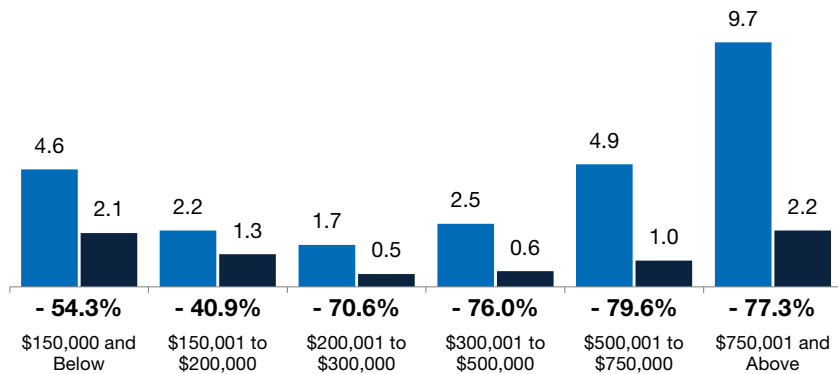
Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



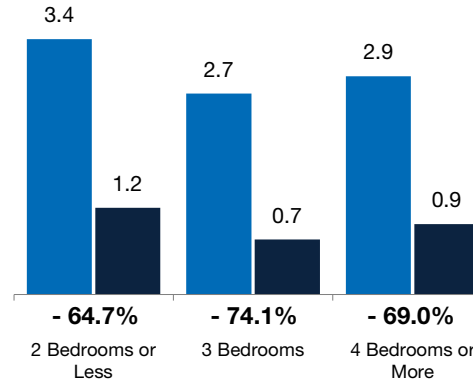
By Price Range

■ 4-2020 ■ 4-2021



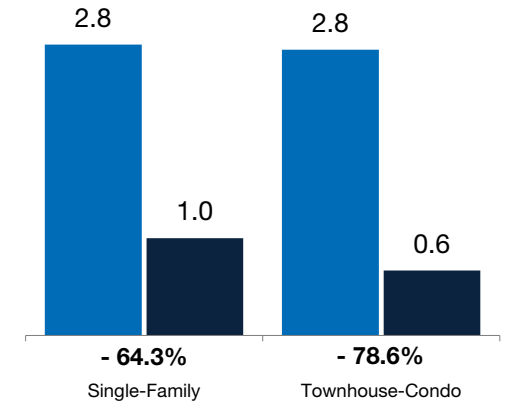
By Bedroom Count

■ 4-2020 ■ 4-2021



By Property Type

■ 4-2020 ■ 4-2021



All Properties

By Price Range

| | 4-2020 | 4-2021 | Change |
|-------------------------|------------|------------|----------------|
| \$150,000 and Below | 4.6 | 2.1 | - 54.3% |
| \$150,001 to \$200,000 | 2.2 | 1.3 | - 40.9% |
| \$200,001 to \$300,000 | 1.7 | 0.5 | - 70.6% |
| \$300,001 to \$500,000 | 2.5 | 0.6 | - 76.0% |
| \$500,001 to \$750,000 | 4.9 | 1.0 | - 79.6% |
| \$750,001 and Above | 9.7 | 2.2 | - 77.3% |
| All Price Ranges | 2.9 | 0.9 | - 69.0% |

Single-Family

| 4-2020 | 4-2021 | Change |
|------------|------------|----------------|
| 4.9 | 2.2 | - 55.1% |
| 2.8 | 2.2 | - 21.4% |
| 1.5 | 0.6 | - 60.0% |
| 2.3 | 0.6 | - 73.9% |
| 4.6 | 1.0 | - 78.3% |
| 9.3 | 2.3 | - 75.3% |
| 2.8 | 1.0 | - 64.3% |

Townhouse-Condo

| | 4-2020 | 4-2021 | Change |
|--|------------|------------|----------------|
| | 3.9 | 2.5 | - 35.9% |
| | 1.5 | 0.5 | - 66.7% |
| | 2.0 | 0.3 | - 85.0% |
| | 3.5 | 0.7 | - 80.0% |
| | 7.8 | 0.8 | - 89.7% |
| | 12.7 | 1.6 | - 87.4% |
| | 2.8 | 0.6 | - 78.6% |

By Bedroom Count

| | 4-2020 | 4-2021 | Change |
|---------------------------|------------|------------|----------------|
| 2 Bedrooms or Less | 3.4 | 1.2 | - 64.7% |
| 3 Bedrooms | 2.7 | 0.7 | - 74.1% |
| 4 Bedrooms or More | 2.9 | 0.9 | - 69.0% |
| All Bedroom Counts | 2.9 | 0.9 | - 69.0% |

| 4-2020 | 4-2021 | Change |
|------------|------------|----------------|
| 3.6 | 1.4 | - 61.1% |
| 2.7 | 0.8 | - 70.4% |
| 2.9 | 1.0 | - 65.5% |
| 2.8 | 1.0 | - 64.3% |

| | 4-2020 | 4-2021 | Change |
|--|------------|------------|----------------|
| | 2.8 | 0.9 | - 67.9% |
| | 2.6 | 0.5 | - 80.8% |
| | 3.8 | 0.6 | - 84.2% |
| | 2.8 | 0.6 | - 78.6% |

Figures on this page are based upon a snapshot of active listings at the end of the month.