

UCAR Education Calendar - November 2025

Utah Real Estate Education Requirement for License Renewal: 18 hours total, with at least 9 hours of "CORE"

Classes are free to members unless noted. Classes are subject to change without notice. No children allowed in classes. Please register at www.ucaor.com, or email education@ucaor.com or call 801-226-3777. Must be in class for at least 90% of the class time to receive continuing education credit.

Mon	Tue	Wed	Thu	Fri
<p>3</p> <div>Staff Training Office Closed 12:00-2:00p</div>	<p>4</p> <p>Psychology of Sales & Negotiation (3 CE) 9:00a - 12:00p EksAyn Anderson</p> <p>Mandatory Residential (3 CORE) 1:00p - 4:00p Lance Harrison</p>	<p>5</p> <p>WCR Event at UCAR</p>	<p>6</p> <p>Code of Ethics (3 CORE) 9:00a - 12:00p Cheryl Acker</p> <p>Professionalism in R.E. (3 CE) *Required for New Members* 1:00p - 4:00p Colby Webb</p>	<p>7</p> <p>CMA Blueprint: Navigating Property valuations with Confidence (3 CORE) 9:00a - 12:00p Brenda Nelson</p> <p>Best Practices for Communicating with the Appraiser (3 CORE) 1:00p - 4:00p S. Brett Naisbitt</p>
<p>10</p> <p>The Four Pillars of Real Estate Investment (2 CE) 9:00a - 11:00a Steven Bond, UAR Pres</p>	<p>11</p> <div>Veteran's Day UCAR Office Closed</div>	<p>12 NAR CONVENTION, HOUSTON</p>	<p>13 NAR CONVENTION, HOUSTON</p> <p>Mold (1 CORE) 9:00a - 10:00a Jared Fenn</p> <p>Pre-listing Inspections (1 CE) 10:00a - 11:00a Jared Fenn</p> <p>Lead Based Paint (1 CORE) 11:00a - 12:00p Jared Fenn</p>	<p>14 NAR CONVENTION, HOUSTON</p> <p>Negotiation Techniques: Repetition, Bombardment, Goodcop/Badcop (1 CORE) 10:00a - 11:00a Josh Emfield</p> <p>Thinking outside the Loan-Alternative Financing for Home Buyers (1 CORE) 11:00a - 12:00p Josh Emfield</p>
<p>17 NAR CONVENTION, HOUSTON</p>	<p>18</p> <p>MLS Basics (1 CE) 10:00a - 11:00a Kayla Child</p> <p>REPC: A Detailed Explanation of the Real Estate Purchase Contract (3 CORE) 1:00p - 4:00p Cheryl Acker</p>	<p>19</p> <p>CORE: 12 Hr New Agent Course (12 CE) (DAY 1) 9:00a - 4:00p Christy Vail Registration fee: FREE Non-Member fee: \$100</p>	<p>20</p> <p>CORE: 12 Hr New Agent (DAY 2) Course Cont. 9:00a - 4:00p Randy Benoit</p> <p>Your Role in the Mortgage Process: Everything to Know for a Smooth Transaction (2 CORE) 1:00p - 3:00p Tyson Cook</p>	<p>21</p>
<p>24</p>	<p>25</p>	<p>26</p> <div>UCAR Office Closed at Noon</div>	<p>27</p> <div>Thanksgiving Holiday -Office Closed</div>	<p>28</p>